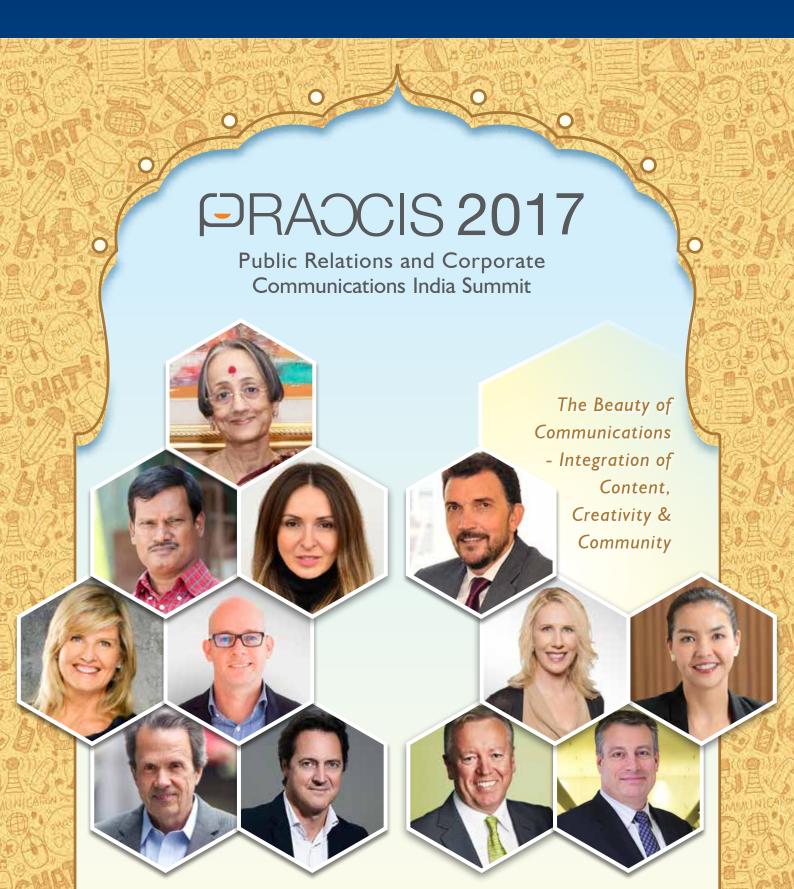
# Reputation To Day

The official magazine of #PRAXIS6





# Reputation Today

A magazine for Public Relations and Corporate Communications Professionals





in Indian Public Relations and Corporate Communications





# **PRAXIS 2017 AGENDA**

FAIRMONT - JAIPUR

				0017
Day 1	Friday,	15	September	201/

12.30 pm	Venue check in and Lunch over Conversations
1.30 pm	Summit check-in
1.45 pm	Welcome Remarks
2.15 pm	Special Session 1: Inaugural Session: Role of Communications in Building Communities
2.45 pm	Keynote 1: Staying True to the Calling of Communications
3.35 pm	Keynote 2: What it takes to be a Fearless and Fast Communicator
4.25 pm	Power Panel 1: Independent, Indian and Impactful: What sets them apart?
5.10 pm	Special Session 2: Partner Address from Times Internet
5.25 pm	Tea Break and Group photograph
5.55 pm	Power Panel 2: Using the Power of Communications to take Healthcare Closer to Patients
6.45 pm	Special Session 3: The Digital Tsunami
7.25 pm	Keynote 3: Creating a Culture of Creativity in Public Relations
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8.15 pm	Special Session 4: Felicitations – Scholarship, Prizes and Cannes Lion Winner Celebration
8.15 pm 8.30 pm	, , , , , , , , , , , , , , , , , , , ,
	Special Session 4: Felicitations – Scholarship, Prizes and Cannes Lion Winner Celebration
8.30 pm	Special Session 4: Felicitations – Scholarship, Prizes and Cannes Lion Winner Celebration  Cocktails and Dinner over Conversations

# Day 2 Saturday, 16 September 2017

7.30 am	Breakfast over Conversations (in respective hotels, until 9 am)
9.15 am	Lucky Draw
9.30 am	Special Session 5: Challenges to the PR Profession
10.10 am	Power Panel 3: Corporate Communication Leaders on The Future of Communications
11.00 am	Tea Break
11.30 am	Power Panel 4: Young Leaders on Creativity from In-House and Consultancy
12.15 pm	Keynote 4: Being Relevance Obsessed and Relevance Equipped Communicators
1.00 pm	Lunch Break
1.45 pm	PRCAI Presentation
2.00 pm	Keynote 5: Communicating for Brands in Motion
2.50 pm	Power Panel 5: Will Asia lead the way in the next wave of Creative Communications?
3.40 pm	Keynote 6: Augmented Influence: How a second technology revolution is changing PR once again
4.30 pm	Special Session 6: The Master Keynote
5.15 pm	Power Panel 6: PRAXIS Closure: Vote of Thanks and Awards to follow
5.45 pm	Tea Break and Free Time for Conversations
7.00 pm	Awards evening reception: Organised by The Promise Foundation and PR Moment India

#### Day 3 Sunday, 17 September 2017

6.30 am	Morning Jog (optional)	
7.30 am	Breakfast	
10.00 am	Check out. Time for sight-seeing, conversations and relaxing	

Cocktails, Conversations, Celebration Dinner and Dancing to the tunes of DJ Angel

#### Cover Page Picture Collage

# **66** Power lasts ten years; Influence not more than a hundred.

When we decided to put together a list of the 100 Most Important People in Communications we knew we were setting ourselves up for a herculean task. How do you separate 100 men and women from over a thousand who work in leadership positions in consultancies and in-house teams and then rank them?

But it had to be done. We are convinced that the Public Relations profession has come of age and these things help in offering youngsters a pool of people to be inspired by and recognise about eight dozen senior professionals. So how did we come up with the list and how did we rank them?

Thousands of professionals work at consultancies and in-house teams but the movers and shakers are about a hundred who drive excellence, inspire confidence and have come to become role models.

As always, we are about inclusion and diversity, so we aimed at having an average of 25 men from in-house and 25 from consultancies. Similarly, we aimed at having 25 women from inhouse and 25 from consultancies. Nominations and self-nominations to the list were opened in June. The nominations poured in and we had about 150 names.

We then spent most of July eliminating 50 names. This was a difficult task. In the consulting category, we looked at leaders who have founded or built big brands. People who have created employment, won big mandates, stayed the course, run the race long enough and grown leaps and bounds. In the in-house category, we looked for those who have two decades of experience and longer. There are a few exceptions. We talked to peers, looked for contribution

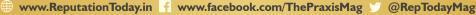
to knowledge sharing and also gauged the respect they command among subordinates. This list will recur at least once or twice every two years.

The ranking was based on editorial discretion and multiple conversations over the month of August based on which each one was assigned points. We ran the long-list by an advisory board comprising of two senior editors - Anant Rangaswami and Pradyuman Maheshwari as well as two senior communicators including Roma Balwani. Their feedback was incorporated wherever possible and the list was arrived at. Thereafter the editorial team put a ranking to each name in the order you see it.

These lists are subjective and as mentioned earlier the primary purpose is to recognise people and offer them as inspiration to the new generation of professionals. We tried and avoided more than one person from an organisation unless they are co-founders in the case of consultancies or they were from a different group company in case of corporate communications. We finalised the list based on affiliation as on August 20th, 2017. We are aware there could be a Vice President in one PR firm who may have a larger business unit than that of a CEO of a small PR firm. But this list is not only about influence and impact but about importance. And importance is derived from the organisation one represents and jobs one has

We are open to your feedback and will improvise to make this list the most sought-after directory of the leading men and women, by clients who want to hire a consultancy, by young professionals who are looking at making that job change and by senior professionals who aspire to become leaders. Cheers to the 100 who made it...













#### **SHREE LAHIRI**

Senior Editor

#### **ANUBHUTI MATHUR**

Content Director

#### **ROSHAN ALEXANDER**

**Business Head** 



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#### **DESIGN**



# **I00 MOST IMPORTANT PROFESSIONALS** (RANKS 1 - 50)











































































100 Most Important **Professionals** 



































# 100 MOST IMPORTANT PROFESSIONALS (RANKS 51 - 100)









































































































**RUBY SINHA** 



RAJAT MUKARJI







#### **INTERVIEW**



RT: You have seen the world of communication changing over the years. How would you describe this journey?

**Dr Ram:** It's been a fascinating four decades. Exciting but extremely challenging. Earlier, you had the wire services as you huddled in a room, waiting for the news release; then trudged to the newspaper offices, meeting the business editors/reporters to explain the narrative.

Faxes were the order of the day. Now, everything has changed dramatically - tectonic technological shifts have totally altered the way you reach out to media.

As the pundits say, it's the VUCA syndrome – volatile, unpredictable, complex and ambiguous. And one has to tackle it, proactively.

What's most important is that, it continues to be a great learning.

RT: How do you see the growth of Aditya Birla Group in terms of the corporate communication scenario?

**Dr Ram:** One would like to set the context. Our visionary leader at the helm, our Chairman, Mr. Kumar Mangalam Birla, believes in the power of strategic communication.

One feels most privileged and honoured to have led this function from the start. Our businesses too accept that strategic communication and public relations provide a positional advantage. Today all our key businesses have a communications head.

It is a critical function that has evolved over two decades and has grown in size, scale and reputation. For three consecutive years our Group has enjoyed the pole position in Nielsen's Corporate Image Monitor.

RT: The discipline of Public Relations and Corporate

Communications has evolved. Where do you think it has reached today? What are the challenges faced today?

**Dr Ram:** Corporate communications today face far greater complexities than ever before. We live in a world where disruption is accelerating. There is the fact of intense public and media gaze. The tyranny of instant timelines and the media pressure is unrelenting. Alongside, the social media does create an asymmetric impact. While it is a great space online, often one hears the voice of aggression and unreasonable challenging – at a general level.

The expectation level has sky rocketed. Given such a changed milieu, communicators have to be much more strategic. Attune the content in a spirit of total transparency and honesty. Follow the highest standards of corporate governance. One has to keep on adding value, 24x7. Again it's serendipity!

RT: Organisations need to embrace CSR (Corporate Social Responsibility) as a business imperative, and it is time they became socially conscious. How do they go about achieving this goal?

**Dr Ram:** Embedding the CSR mandate into the corporate strategy is increasingly happening. The mandatory 2% CSR spend has been a shot in the arm. One of the major upsides has been that many corporates are now aware, that they can do well in their business, by doing good.

The reputational lever, the ability to attract, retain and energise talent, the tremendous goodwill of consumers, the pride that the shareholders and investors take and above all garnering of community support, all are the direct outcomes of genuine CSR engagement. Interestingly, corporates are moving beyond altruism, and realising that doing good makes good business sense too.

Dr Pragnya Ram, Group Executive President - Corporate Communications & CSR, Aditya Birla Group was actively involved with the group's community initiatives. Backed by a strong academic background, with a PhD from Bombay University and Master's degrees in History and Sociology, she has a number of prestigious awards in her kitty too. Conversing with Shree Lahiri, she talks about the evolving communication space, CSR activities transforming communities and more...

Giving and caring for the underprivileged is embedded in our Group's DNA. It comes from the top. Mrs. Rajashree Birla, Mr. Kumar Mangalam Birla and Mrs. Neerja Birla implicitly believe in service to society, which is at the very heart of our value system.

Our work rests on four pillars - Embedding our social vision in the business vision; Having a razor sharp strategy, for execution, factoring milestones, targets, performance management, and accountability; Getting our work audited by reputed agencies in the CSR domain, to ascertain the reports of the field workers; Working in tandem with Government agencies, and re-coursing to their various development schemes, which foster inclusive growth.

# RT: Do you think CSR activities, followed by companies, actually transform communities?

**Dr Ram:** Absolutely! The beneficiaries of CSR initiatives are the underprivileged communities. Where we work, we can actually see how slowly and silently our teams are changing the face of villages - from abject poverty to meeting the necessities of life, from dependence to freedom, from backwardness to progress.

There is a perceptible difference in the lives of the people. Tens of thousands of villagers now are self-assured, confident and happy at being able to move towards a sustainable livelihood. There is a new found dignity among them.

#### RT: You have received many awards as recognition for the contributions made by you. How much value do you attach to awards?

Dr Ram: One values all awards, each one has a distinct place. That said, being named in the "The Holmes Report's Influence 100 – Most Important & Influential In-house Communicators from around the World", for four consecutive years, is a unique recognition. One feels humbled as well. More importantly, the awards are a signal that we are on the right track.

But two awards that mean a world to me include - "The Aditya Birla Group Chairman's Outstanding Leader Award (2002)" and "The Chairman's Special Award for creating Aditya Birla Scholarships as a vibrant sub brand under the Aditya Birla Group brand (2014)".

#### RT: How would you communicate your philosophy of life?

**Dr Ram:** One follows the Gita. It teaches you to take life as it comes and maintain your equanimity and fortitude at all times. Live in the moment. Go with the flow. Do your best. Reach out to others and try and make a difference, however small. And of course it's important to be nice, to see the goodness in every human being. For in the end all that you leave behind is the bank of goodwill.

#### RT: What do you enjoy doing in your free time?

**Dr Ram:** Reading Pulitzer, Man Booker and other applauded authors, including the New York Times bestsellers, listening to music (mostly jazz and Indian classical) and watching good movies.

# RT: Do you have any tips for the younger generation, who want to join this profession?

**Dr Ram:** No rocket science tips. Just five simple guidelines, which I believe in:

- Train yourself to be a 'values' driven professional of the highest order. Keep authenticity on your radar always.
- 2. Be passionate and give more than 100% commitment.
- 3. Keep reinventing yourself, keep learning.
- 4. Never take shortcuts. Set the highest benchmarks.
- 5. Enjoy the journey, for if you do not enjoy the journey, you can never reach the destination. Live your dream...Chillax!



in Indian Public Relations and Corporate Communications

The list in front of you has been painstakingly and objectively put together over 10 months. We hope to make this an annual list where some people will move out and some new names will come in. As we have said earlier the list is a collection of four sub-lists of men and women in consulting as well as men and women from in-house communications' departments. We asked the 100 individuals a dozen common questions and asked them to answer atleast five.

If you made it to the list congratulations, and if you did not, there will be another list in the future. The goal is to celebrate 100 men and women who have taken the road less travelled. Enjoy reading about the life and times of those who made it. We look forward to your comments on this list at team@reputationtoday.in



a decade in academics, she joined Crompton Greaves as Deputy Manager - Communications in 1977 where she spent close to ten years. Thereafter she spent an equal number of years as Head of Corporate Communications at Hindustan Ciba-Geigy Limited (which is today part of a merged entity called Novartis).

India on 16th October 1945. After

In 1997 she joined the Aditya Birla Group as President of Corporate Communications and then on rose to the position of Senior President and Group Executive President. There is no one like her and there may not be someone of her stature for a long time to come. For this reason alone, she is the Number One professional in our maiden list.

Independent



#### Madan Bahal

#### MANAGING DIRECTOR, ADFACTORS PR

In January 2016 The Holmes Report named him as one of the 16 people from the international marketing communications and public relations business, who were poised to make waves in 2016. Mr Bahal has been in the PRWeek Global Power Book since June 2015. In 2013, he was recognised for 'Individual outstanding achievement' in Asia-Pac by The Holmes Report.

Biggest challenge about being in the business of communications: The business of communication requires understanding of a broad range of subjects and issues such as business environment, strategy, policy, capital markets, activism, media and the interplay of all of these. These requirements change from client to client and practice to practice. Finding professionals who have the bandwidth to provide perspectives on such diverse issues is the biggest challenge.

Indispensable skills to a CCO in the future: CCOs of the future will need a high emotional quotient, a high degree of arbitration competence and a good understanding of Risk Management.

#### Recommended books:

- Public Relations Edward Bernays
- Crystallizing Public Opinion -Edward Bernays
- Influence: The Psychology of Persuasion - Cialdini Robert B.
- Thank You for Smoking -Christopher Buckley
- Homo Deus: A Brief History of Tomorrow - Yuval Noah Harari

Describe the Indian PR scenario in one word: Inflection Point

My first owned wheels: A Lambretta scooter

My work mantra: Outwork everyone else!

# Rajesh Chaturvedi

CHAIRMAN, ADFACTORS PR

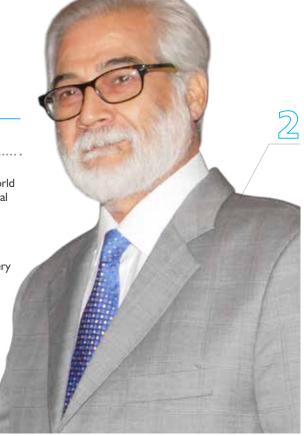
Behind every successful collaboration there is a quiet partner who can be the wind beneath the other partners' wings.

Rajesh Chaturvedi is the Chairman of India's largest Public Relations firm and has built an institution.

The Agra-born Chaturvedi was a national-level hockey player and retains the quintessential tehzeeb – the Urdu

expression that denotes the old-world culture – in his everyday professional life.

Widely loved and admired for his charm, he is friends with three generations of media, something very few can claim to their credit.



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## **COVER STORY**

# Prema Sagar

VICE CHAIR, BURSON-MARSTELLER, ASIA PACIFIC & PRINCIPAL/FOUNDER, GENESIS BURSON-MARSTELLER

Named among the most influential PR professionals by PRWeek as part of the Global Power Book 2016; named among the 50 most influential people in PR in their Asia Power List 2014; named by the Impact magazine among the 50 most influential women in India in the field of media, marketing and advertising for four consecutive years, Prema Sagar was the first Asian to be inducted into the ICCO Hall of Fame in October 2005.

Biggest challenge about being in the business of communications: Getting the right message across, and doing it creatively in your space in a way that differentiates you, and resonates with your audience is the challenge—as well as the opportunity.

Indispensable skills to a CCO in the future: Understanding the target audience, getting the message right, delivering it in the right format at the right time combined with the power of data analytics, visual storytelling and

innovative and swift delivery of the message will be the arsenal the CCO.

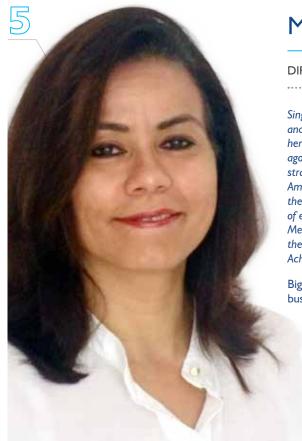
Describe the Indian PR scenario in one word: Disruptive/Dynamic

Favourite quote: "Not all of us can do great things. But we can do small things with great love" – Mother Teresa

My way of giving back to the society: Inspired by Mother Teresa, my husband Jyoti Sagar and I established the Genesis Foundation in 2001, which facilitates medical treatment for critically ill, under-privileged children with heart disorders.







#### Meenu Handa

DIRECTOR, CORPORATE COMMUNICATIONS, GOOGLE INDIA

Single mom to a 21 year old daughter and an 18 year old son, Meenu started her career in PR almost three decades ago. From devising communication strategies for brands like Microsoft, Amazon and now Google, to designing the public affairs campaign for reduction of excise duty on cosmetics and toiletries, Meenu has done it all. In 2016, she won the APAC SABRE awards for Individual Achievement.

Biggest challenge about being in the business of communications: The

uncontrolled and ambiguous environment we work in can sometimes be challenging. We are truly "renaissance artists" just for the sheer number of skills we need to posses and the diverse areas of understanding we need in order to be true partners to CEOs.

Indispensable skills to a CCO in the future: Business leadership and marrying the art of PR to the metrics of a science form

Recommendations: Thank you for smoking (Movie), Jerry McGuire (Movie), Wag The Dog (Movie); House of Cards (Movie), How to Win Friends and Influence People (Book)

Describe the Indian PR scenario in one word: Predictable

My idea of a perfect vacation: Adventure sports

My hobbies that I took to the next level: India Level Basketball Player, Certified Advanced Open Water Diver, Pottery

My work mantra: Give it all you have; if your team succeeds, you succeed and stay open to learning

# Dilip Cherian

#### FOUNDER & CONSULTING PARTNER, PERFECT RELATIONS

Labelled as the Image Guru to corporates and political parties, an editorial flâneur sometimes syndicated, occasionally talking head for TV but specialist in giving facelifts to beleaguered corporations and politicos, Dilip Cherian is an Independent Director on several Corporate and Media Boards including India's largest Daily Hindi Newspaper – Jagran.

Biggest challenge about being in the business of communications: Staying Relevant is a constant challenge! The world today is shrinking and going global- information overload is greater

than ever before with attention spans reducing. The challenge is constantly re-vamping oneself with precisely what strikes a chord with the audience and current trends.

Indispensable skills to a CCO in the future: Storytelling - Stories make ideas stick; They help persuade.

Favourite car: Tesla – Sustainable technology is the future!

Most inspiring personality: Mahatma Gandhi

My work mantra: The dogs bark, but the caravan moves on.



# 6

# Bobby Kewalramani

CO-FOUNDER & CEO, PERFECT RELATION

Pradeep Kewalaramani is better known as Bobby. He is an Economics Honours graduate from St Stephens College who launched Perfect Relations with Dilip Cherian as co-founder from a rented room in the official residence of JMM MP, Shibu Soren in 1992. The company is now part of the Dentsu Aegis Network and has four brands including Perfect Relations that include Accord, Imprimis and Image PR.



REPUTATION TODAY SEP 2017

# Amit Misra

CEO, MSLGROUP INDIA

Recently named in PRWeek's Global Power Book for 2017, Amit has been in the Public Relations space for over two decades now. He leads the MSLGROUP in India to emerge as the preferred choice for clients and colleagues.

A true professional who enjoys the small pleasures of life, Amit is fond of eating at Dhabas and recalls swimming in the Narmada river in Jabalpur as his fondest childhood memory.

Biggest challenge about being in the business of communications: Losing talent, especially when they are about to assume the next-level of leadership and adopting technology

Indispensable skills to a CCO in the future: Managing boardroom dynamics and having a nuanced understanding of ethical and legal frameworks

Describe the Indian PR scenario in one word: Dynamic

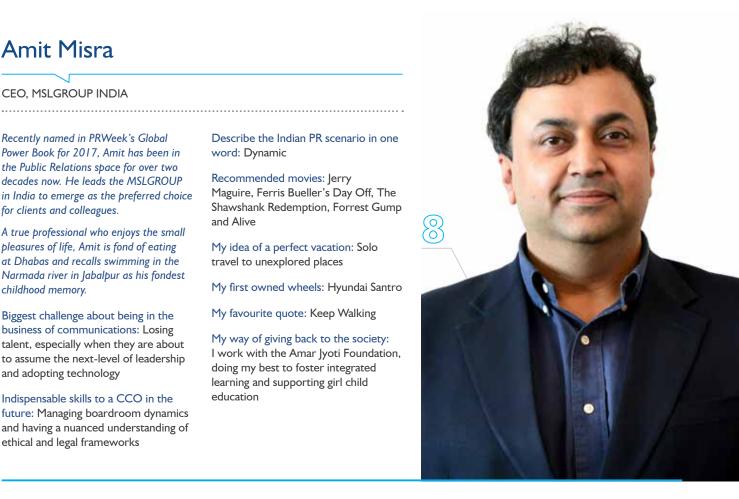
Recommended movies: Jerry Maguire, Ferris Bueller's Day Off, The Shawshank Redemption, Forrest Gump

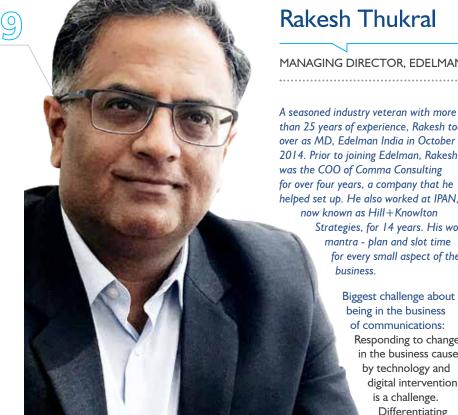
My idea of a perfect vacation: Solo travel to unexplored places

My first owned wheels: Hyundai Santro

My favourite quote: Keep Walking

My way of giving back to the society: I work with the Amar Jyoti Foundation, doing my best to foster integrated learning and supporting girl child education





Rakesh Thukral

MANAGING DIRECTOR, EDELMAN INDIA

than 25 years of experience, Rakesh took over as MD, Edelman India in October 2014. Prior to joining Edelman, Rakesh was the COO of Comma Consulting for over four years, a company that he helped set up. He also worked at IPAN, now known as Hill+Knowlton Strategies, for 14 years. His work

mantra - plan and slot time for every small aspect of the business.

> Biggest challenge about being in the business of communications: Responding to changes in the business caused by technology and digital intervention is a challenge.

Differentiating fake from the real world is another challenge that will be prominent for some time now.

Indispensable skills to a CCO in the future: Create, oversee and run campaigns that are relevant, multichannel and appealing to audiences across the board

Recommended movies: Gandhi

Describe the Indian PR scenario in one word: Growing

Favourite Cuisine: Indian

Childhood memories that shaped me: My father brought home books regularly for me to read. That helped me gain immense knowledge and shaped my understanding of things.

My favourite quote: "By failing to prepare, you are preparing to fail." -Benjamin Franklin

# For the privilege of serving the best and the biggest businesses in India for 20 years...

by the precepts of PR, there's just one way of expressing our gratitude.

In 1997, the first Harry Potter book was published, the first mammal was cloned, and Adfactors PR was born.

Between that eventful year and now, we have had the privilege of serving the best and the biggest businesses in India: above 2800 in number.

Just our current listed clients represent a combined market capitalisation of US \$ 375 billion.

While partnering with these businesses, we honed existing capabilities and adopted new ones: with the objectives of increasing understanding between diverse stakeholders, minimising prejudices, deepening relationships, widening positive influences, arbitrating conflicts, reducing social friction, giving truth a new voice.

Today, we are proud to be an independent Indian entity that is also the most-awarded, fastest-growing and biggest PR agency.

So how do we express our gratitude to the galaxy of clients who made this possible?

How do we express our gratitude to l-banks, private equity firms, law firms, consulting firms, media, the larger financial community, corporate communications professionals... who collaborated seamlessly and trusted us like friends?

Saying "Thank you" won't do.

Doing "Thank you" is the only true way.

(Remember, behaviour trumps communication is the First Precept of PR!)

We will continuously challenge and transform ourselves to meet the needs of our stakeholders in a VUCA world.

That's a promise.

For the next 20 years.



## Varsha Chainani

SENIOR VICE PRESIDENT, GROUP COMMUNICATION, MAHINDRA & MAHINDRA

A luxury traveller with an adventurous streak, Varsha found her true calling when she moved from an Operations & Sales and Marketing role to the Corporate Communication function way back in 1998. During her stint at Abbott Laboratories, she established the public affairs function for Abbott in India.

Biggest challenge about being in the business of communications: Doing more with less and proving the value of the outcomes which have the highest impact on the company's reputation. Indispensable skills to a CCO in the

future: Creativity - to cut through the

clutter; consistency in communications; enhanced art of storytelling; move to a broader base to include advocacy, influencer programs, crisis management, public affairs and brand marketing leveraging owned, paid, earned and social media.

Describe the Indian PR scenario in one word: Dynamic

Favourite Cuisine: Pan-Asian

My exercise regime: Running, Functional Training and Swimming

Most inspiring personality: Indra Nooyi, CEO, Pepsico





# **Debasis Ray**

HEAD, COMMUNICATIONS & PUBLIC RELATIONS, TATA TRUSTS

Biggest challenge about being in the business of communications: Establishing the authenticity of one's organisation

Indispensable skills to a CCO in the future: Sensibility to read changing social trends and their impact on organisations

Sectors that do not work with PR today: Charitable organisations

Describe the Indian PR scenario in one

word: Fecund

.....

My professional mentor: The late Irfan Khan

My exercise regime: Running

Most inspiring personality: Mahatma Gandhi

My work mantra: Being honest about what I am not capable of

My favourite quote: A promise is a promise is a promise.

# Prabhat Choudhary

FOUNDER, SPICE PR

Featured as part of the 50 Most Influential Young Leaders in the July 2016 issue of GQ India, Prabhat has been in the business of connecting with audiences for more than a decade now. He is the founder of Spice PR-the communications firm responsible for Public Relations strategies for top grossers like Bahubali, Dangal, PK and Bajrangi Bhaijaan. Through Spice PR, Prabhat also handles portfolios like Aamir Khan, Deepika Padukone, Sanjay Dutt, Hrithik Roshan, Shraddha Kapoor and Sushant Singh Rajput to name a few.

Biggest challenge about being in the business of communications: The business seems to be in a state of flux and our relevance is dependent on being able to stay ahead of the curve. It is a growing maze; an entropic and chaotic scenario. To understand and accept this, and make the best use of it is the real challenge.

Indispensable skills to a CCO in the future: The ability to break through the clutter – a huge amount of clutter.

Describe the Indian PR scenario in one word: Dynamic



# Sujit Patil

HEAD, CORPORATE COMMUNICATIONS, LEADING INDIAN **CONGLOMERATE** 

Winner of the International IABC Gold Quill Award, Sujit is among the few IABC accredited business communicators in India. He is part of the Arthur W Page Society and was also listed on the PRWeek Global Power Book 2017. An active player in shaping the future of Public Relations in India, Sujit is the National chair for branding and communications for CII - Young Indian's (Yi) for 2016-17 and volunteers as a faculty at various B schools.

Biggest challenge about being in the business of communications: Explaining what I do to my kid daughter.

Indispensable skills to a CCO in the future: In today's VUCA world CCOs should be better listeners and observers. They should let go of past stereotypes and build strategic foresights. Navigating through newer

idiosyncrasies, adapting to situations, being agile, empathetic, humble, staying connected and delivering to expectations along with demonstrating quantifiable power of communications are some of the indispensable skills.

Describe the Indian PR scenario in one word: Indispensable

Turning point of my career: Shift from being a sales engineer to marketing and communications

#### Favourite Cuisine:

Home-cooked authentic Maharashtrian food

Favourite leisure activity: Weekend farming

#### Favourite Quote:

"There is no substitute for hard work." - Thomas A Edison













At Genesis Burson-Marsteller, we believe that creativity has the potential to push boundaries and change the world. We invite you to use your creativity to tell us how public relations can contribute to a cause.

# PUSHING BOUNDARIES CHALLENGE

Submit a 2-minute video on how PR can help create social change.

Who:

Any PR hopeful or professional born between 1992 and 1999

How:

Pick a cause, create a video, send it to GBM-Marketing@bm.com with your contact details By When: September 29, 2017

Winning entry gets a cash prize of Rs 25,000! (And an invite to our Founder's Day celebrations in November.)



What's more, your entry will be featured on Reputation

For details, visit: http://www.genesisbm.in/pushing-boundaries-challenge

#GBM25Years

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# **COVER STORY**

# Nikhil Khanna

FOUNDER & MANAGING DIRECTOR, AVIAN MEDIA

Nikhil Khanna started Avian Media in 2004 with one client, Airbus. After handling the account for 10 years from 1991 to 2001 in his capacity as Director, Good Relations, Nikhil decided to put to good use the experience and knowledge he had amassed in his 15 years in public relations. He is a man for all seasons and is one of the best connected Public Relations honchos in New Delhi. Nikhil is the founder trustee of Neeti Foundation.





#### Nitin Mantri

CEO AND BUSINESS PARTNER, AVIAN MEDIA

In 2015, Nitin was awarded The Global PR Leader of South Asia at the ICCO Global Awards. In 2006 he moved from UK to India to join Avian Media as a Business Partner and there has been no looking back since.

Biggest challenge about being in the business of communications: Constantly broadening the required range of skills along with the pressure to measure efforts and show bottomline results.

Indispensable skills to a CCO in the future: CCOs of the future need to raise their game for sure. They need

to be more agile, have better foresight and be a team player with better people skills.

Describe the Indian PR scenario in one word: Avant-garde

Recommended movies: Wag the Dog, All the President's Men, Chicago, Jerry Maguire, Miss Sloane

My first owned wheels: Maruti 800

My exercise regime: Swimming and cycling

My work mantra: Look after your people and business will follow

# Senjim Raj Sekhar

HEAD, CORPORATE COMMUNICATIONS, FLIPKART

Probably the best brand ambassador of the north-east in communications, Senjam or Raj as he is fondly called, knows the art of being in the right place at the right time. He has been writing India's longest running weekly quiz column for over two decades. In 2013 he

quit the corporate world to travel the real world and live in different continents with his wife and son. He previously worked at Samsung, Bharti and Vedanta. He is responsible for driving the communication and reputation agenda of India's largest ecommerce company - Flipkart.



# Seema Ahuja

VICE PRESIDENT & GLOBAL HEAD, CORPORATE COMMUNICATIONS, BIOCON

Biggest challenge about being in the business of communications: Being committed to your role 24x7 often superseding your personal life.

Indispensable skills to a CCO in the future: Technological advancement as communication through digital mediums becomes mainstay.

Describe the Indian PR scenario in one word: Evolving

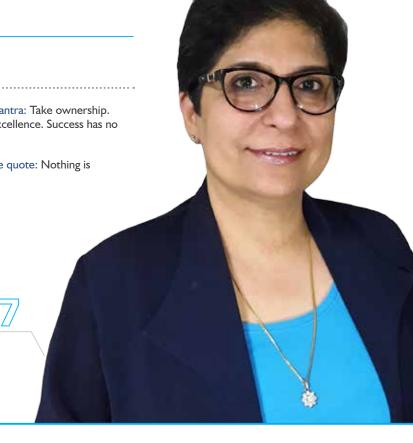
My favourite cuisine: Continental and Oriental

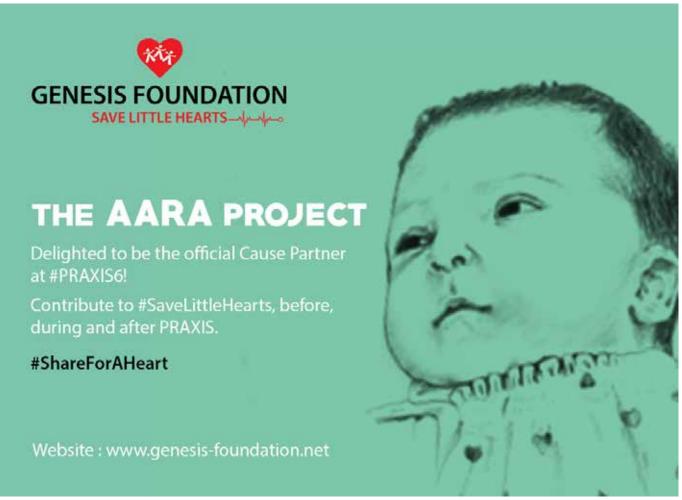
My exercise regime: Walk, Gym/ Zumba and Yoga

My work mantra: Take ownership. Focus on Excellence. Success has no

My favourite quote: Nothing is impossible







REPUTATION TODAY SEP 2017

# Bela Rajan

FOUNDER & DIRECTOR, KETCHUM SAMPARK

Biggest challenge about being in the business of communications: Gaining the trust and confidence of people and maintaining healthy relationships in business

Indispensable skills to a CCO in the future: Domain knowledge coupled with compelling, credible and convincing content

Recommended movies: Bombay Velvet, No One Killed Jessica, Thank you for Smoking, Rang De Basanti, Peepli Live

Describe the Indian PR scenario in one word: Dynamic

Most inspiring personality: All women who have made their mark despite challenges!

My idea of a perfect vacation: Anywhere with family



# N S Rajan

GLOBAL PARTNER & MANAGING DIRECTOR, KETCHUM SAMPARK

Biggest challenge about being in the business of communications: Keeping pace with the fast-moving business environment along with earning the trust and respect of clients, colleagues and media.

Indispensable skills to a CCO in the future: Storytelling; creating powerful and relevant content; sectoral and media knowledge; influencer engagement and management

Recommended books:

How to Win Friends and Influence People - by Dale Carnegie

Crystallizing Public Opinion - by Edward L. Bernays

Confessions of an Advertising Man - by advertising legend David Ogilvy

Reputation Rules: Strategies for Building Your Company's Most Valuable Asset - Daniel Diermeier

Made To Stick: Why some Ideas Survive and Others Die - Chip Heath and Dan Heath

My idea of a perfect vacation: Mountains

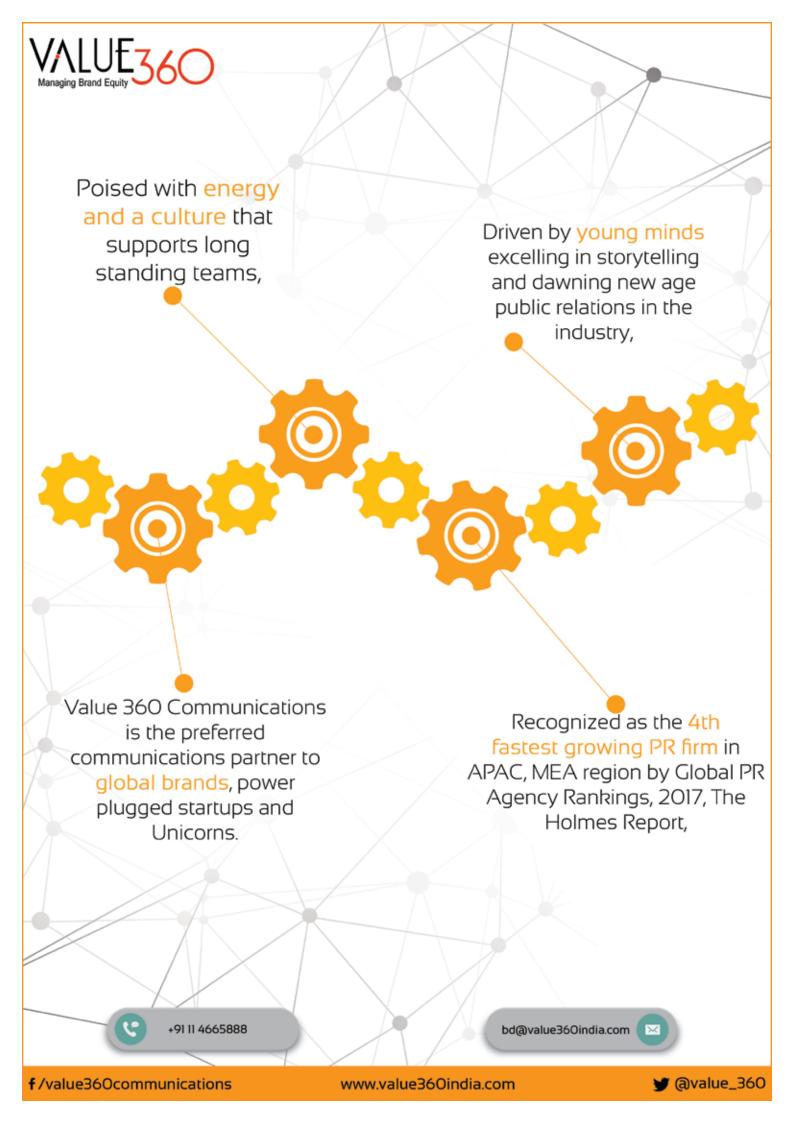
My family in Public Relations: My wife Bela Rajan founded Sampark and has been longer in Public Relations and is perhaps more accomplished than me!

My first owned wheels: Dukkar Fiat

My work mantra: Honesty, Patience and Perseverance

My favourite quote: I cried for I had no shoes till I saw a child who had no feet. - Helen Keller





## Sonia Huria

SENIOR VP & HEAD, COMMUNICATIONS & CSR, VIACOM 18

Biggest challenge about being in the business of communications: Separating fact from fiction

Indispensable skills to a CCO in the future: If a communicator wants to survive the future, s/he has to constantly stay updated especially where social, mobile, analytics and cloud (SMAC) is concerned.

The highest point of my professional life: When I was appointed one of the youngest leaders at Viacom 18

Recommended movies: Thank You for Smoking, The Queen, Wag the Dog, The Joneses, The Ides of March

Recommended TV shows: House of Cards, Newsroom, Suits

The turning point of my career: My shift from consultancy to corporate when I joined Viacom 18

My exercise regime: Yoga

My work mantra: Live life like everything is rigged in your favour-Rumi





group through investments in creative shops and digital marketing firms. A BCom graduate from Sydenham College, Vivek is quietly building India's first independent network.

# Archana Jain

MANAGING DIRECTOR, PR PUNDIT

Biggest challenge about being in the business of communications: Keeping pace with the fast-evolving communications ecosystem and ensuring all stakeholders understand how to exploit its possibilities and

appreciate its limitations

Indispensable skills to a CCO in the future: Employing Artificial Intelligence for analytics

Recommended movies: Wag the Dog, The Insider, All the President's Men, Thank You for Smoking, Ides of March

Describe the Indian PR scenario in one word: Evolving

The turning point of my career: Setting up PR Pundit in 1998

Most inspiring personality: Alastair Campbell

My exercise regime: Swim/Walk/Yoga

My work mantra: Get your hands dirty!

My favourite quote: The pessimist complains about the wind. The optimist expects it to change. The leader adjusts the sail. - John Maxwell

How do I give back to the society? By supporting education of young girls and a livelihood programme for women





# Ameer Ismail

PRESIDENT, GOLINOPINION

the business of communications: Navigating change. There is a need to constantly be able to forecast and structure a business play that remains relevant and delivers value.

Indispensable skills to a CCO in the future: In the future a CCO will necessarily need breadth and depth of experience in various communications functions. Consultancy experience prepares you for this. The ability to visualise, strategise, and curate quality content and the

knowledge of digital will be critical.

> Recommended books/ movies: Confessions of an Advertising Man by David Ogilvy, How to Win Friends and Influence People by Dale Carnegie,

Unconventional Career Advice from an Unlikely CEO by Fred Cook, Jerry Maguire, The Social Network

Describe the Indian PR scenario in one word: Undervalued

The turning point of my career: 1996, the year I was hired by Prem Mehta to join the Lintas group. It has been an incredible journey of over 20 years doing what I am passionate about in one of the best institutions in the communications business.

My idea of a perfect vacation: Mauritius by the beach, soaking in nature, good restaurants, enjoying friends and family time

My first owned wheels: Fiat

I aspire to own: Lamborghini Diablo

Most inspiring personality: Fred Cook

REPUTATION TODAY SEP 2017

# Paroma Roy Chowdhury

VICE PRESIDENT, CORPORATE COMMUNICATIONS & PUBLIC AFFAIRS, SOFTBANK GROUP INTERNATIONAL

Biggest challenge about being in the business of communications: Helping achieve business objectives instead of just existing as a pillar of functional excellence

Indispensable skills to a CCO in the future: Digital literacy, a deep understanding of technology and the complex interplay of economy, politics and society

Describe the Indian PR scenario in one word: Chaotic/Low-grade

My favourite cuisine: Chinese and Thai

I aspire to own: A Mercedes S Class

The turning point of my career: The decision to shift from Journalism to the corporate sector

Most inspiring personality: Barack

My exercise regime: Yoga, swimming or walking

My awards & accomplishments:

- 1. GE Best Country Communicator Award
- 2. First Communications Director in Asia for Google





Sunayna Malik

My professional mentors:

While all my bosses have been great mentors, I would like to specially mention two - Ashok Jain (my boss at ICIM) and Vineet Nayar (my boss at HCL Comnet)

The turning point of my career:

My move from in-house to consultancy side

I aspire to own: A Mini Cooper

#### My favourite quote:

The heights by great men reached and kept were not attained by sudden flight, But they, while their companions slept were toiling upwards in the night.

- Henry Wadsworth Longfellow

# Gaurav Patra

FOUNDER DIRECTOR, VALUE 360 COMMUNICATIONS

Biggest challenge about being in the business of communications: Staying abreast with the technological and socio-economic evolution as it entails unlearning the past and adapting to the

Indispensable skills to a CCO in the future: Understanding data and using it to reach the target audience with a targeted communications approach.

Describe the Indian PR scenario in one word: Theatrical

Recommended books: Trust Me; I'm lying: Confessions of a Media Manipulator by Ryan Holiday and Multimedia Storytelling for Digital Communicators in a Multiplatform World by Seth Gitner.

My favourite cuisine: Mexican and traditional Oriya

I aspire to own: A Maserati

The turning point of my career: My shift from journalism to Public Relations - when I got the chance to be part of the Founding team at Value360

My work mantra: Honesty and hard work never go in





# Manisha Choudhary

CO-FOUNDER, VALUE360

Manisha co-founded Precision PR straight out of Madhubala College in Delhi way back in 2003 when most others her age are wondering what to do. Later, with two other partners, one of whom include her husband Kunal, she created Value 360

which in less than a decade has grown to become one of the Top 3 Indian firms. Manisha is a behind-the-scenes person with a fine knack of handling people.

# Kunal Kishore

CO-FOUNDER, VALUE360

Kunal is ambitious, driven and understated - a rare combination among millenials. His company Value 360 has grown rapidly over the last decade. Notable clients in the past included Snapdeal and Shopclues. But the client

that remains completely in sync with the firm Kunal has co-created is Paytm where Kunal plays an active role on a daily basis to make it a media darling in more ways than one.





## Valerie Pinto

CEO, WEBER SHANDWICK, INDIA

Biggest challenge about being in the business of communications: Articulation of business needs and marrying that with creative communications that leads to engagement and talkability is critical and the most challenging in todays times

Indispensable skills to a CCO in the future: Ability to see the future, leverage new technology, big data, and extreme EQ application will be critical as we move into a world of automated engagement and digitisation

Describe the Indian PR scenario in one word: Scavengeous

My idea of a perfect vacation: South of France – the deep blue sea, a book, good food with a glass of wine!

My favourite cuisine: Japanese

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My mentors: Dilip Cherian and my mother

My exercise regime: Running and swimming

My favourite leisure activity: Cooking

My favourite quote: Life isn't about waiting for the storm to pass by it's about learning to dance in the rain!

# Sonia Dhawan

DGM, CORPORATE COMMUNICATIONS, PAYTM

Biggest challenge about being in the business of communications: Staying constantly updated with news and business developments in different business categories

Indispensable skills to a CCO in the future: Understanding the company's ambition; being a profound spokesperson; optimally leveraging the power of online and social media

Describe the Indian PR scenario in one word: Evolving

My favourite cuisine: Italian and Mediterranean

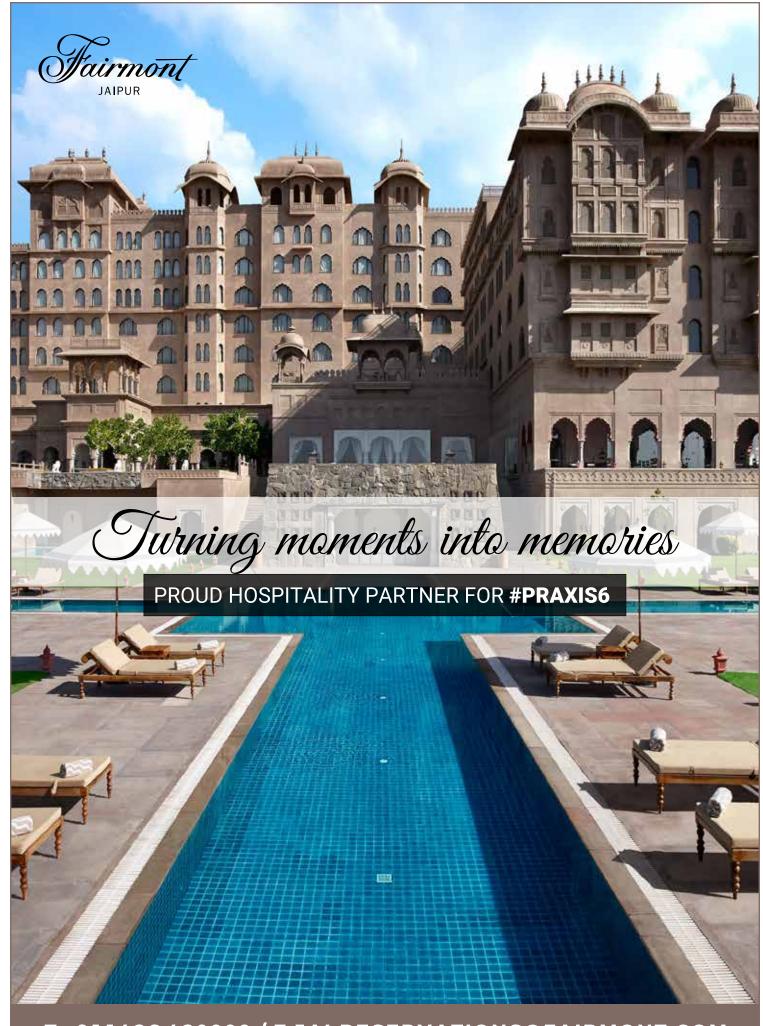
My professional mentor: Vijay Shekhar Sharma, Founder, Paytm I aspire to own: Mercedes-Benz C-Class Cabriolet

The highest point of my professional life: The realisation that we had built the Paytm brand to an extent where it became synonymous with payments. We created magic with 24x7 work hours, handling more than three crises everyday and still exceeding expectations.

My work mantra: Speed, Smart Execution, Prioritisation, Breaking the rules, Trust

My favourite quote: Hard work is glory, everything else is theory





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#### **COVER STORY**

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# Raza Khan

HEAD, GROUP CORPORATE COMMUNICATIONS, BHARTI

Raza hails from naxal-infested Bastar in Chattisgarh and is a chemical engineer from the National Institute of Technology, Raipur. He holds a PG Diploma in communications from the Delhi School of Communication. He

spent a decade in PR consulting at Perfect Relations and Genesis BM before moving to the Bharti Group ten years ago. He oversees communications for the various businesses the group is into and predominantly telecom.

# Rachana Panda

CHIEF COMMUNICATIONS OFFICER, GE SOUTH ASIA

Biggest challenge about being in the business of communications: Showing relevance of the Public Relations business in terms of business outcomes; Convincing business leaders to engage us during the strategic business planning stage instead of much later

Indispensable skills to a CCO in the future: Resilience, Data analytics, number crunching, trend spotting and the right attitude

Describe the Indian PR scenario in one word: Young/Evolving

#### Recommended books:

- The Cultural Map by Erin Meyer
- Ultimate Nation: Relentless invention of modern India By Adam Roberts
- · Lean In by Sheryl Sandberg
- How to win Friends & influence people by Dale Carnegie
- It is not how good you are, it is how good you want to be by Paul Arden

My idea of a perfect vacation: Eat... Drink...Sleep; Take time to learn something new and reflect on yourself



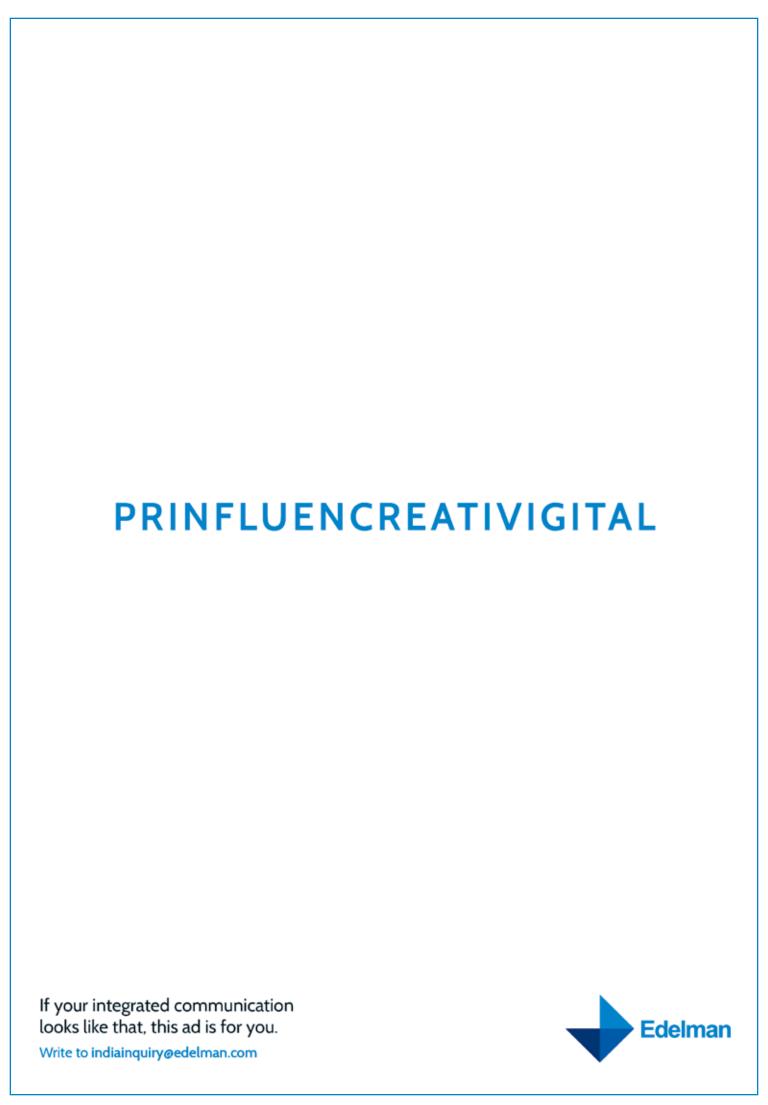


# Gayatri Rath

DIRECTOR, CORPORATE COMMUNICATIONS & CITIZENSHIP, MICROSOFT INDIA

Gayatri hails from Orissa. She is a Zoology graduate from the Utkal University after which she did her post graduation from IIMC. She spent her early years at Corporate Voice and TBWA PR before moving to spend considerable time as communications leader at Oracle and GE Capital. She has been director of communications and city at Microsoft since 2013 where she looks after external and internal communications.

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#### Aseem Sood

CEO. IMPACT RESEARCH AND MEASUREMENT

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Biggest challenge about being in the business of communications: The pace at which stake holders are changing their content consumption patterns and behaviour is challenging. Another challenge is that co-workers, i.e. professionals in other disciplines in the firm, do not take the Communications discipline seriously.

Indispensable skills to a CCO in the future: CCOs will need to operate on integrated campaigns, not just earned media

#### Recommended books:

- · Give and Take by Adam Grant
- The Digital Tsunami: Succeeding in a World Turned Upside-Down by Abhijit Bhaduri

- Rework: Change the way you work forever by Jason Fried and David Heinemeier Hans-son
- Say It With Charts: The Executive's Guide to Visual Communication by Gene Zelazny
- Outliers by Malcom Gladwell

My idea of a perfect vacation: Walking on the streets of new cities and meeting and talking to locals. My favourite city is Krakow in Poland.

Most inspiring personality: Jason Fried, CEO, Basecamp

My favourite quote: We are defined by our choices, not abilities.

# Chetan Mahajan

PRESIDENT & CEO, H+K STRATEGIES INDIA

Biggest challenge about being in the business of communications: Talent crunch

Indispensable skills to a CCO in the future: Social dynamics and related consumer behaviour, analytics, social media and influencer relations and the art of listening

Describe the Indian PR scenario in one word: Commoditised

My idea of a perfect vacation: Any place that is 'Out of Coverage Area'

My favourite cuisine: Japanese

My favourite leisure activity: Skiing

My all time favourite car: Toyota Fortuner

My first owned wheels: LML Vespa – NV 150

My exercise regime: Gymming

My work mantra: People first, clients second



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100+ MEMBER OUTREACH TEAM



FOOTPRINT ACROSS 100+ CITIES



AWARD WINNING CAMPAIGNS IN 15+ LANGUAGES





REACH OF 10K
JOURNALISTS DAILY



ADVISORY PANEL
OF SENIOR JOURNALISTS





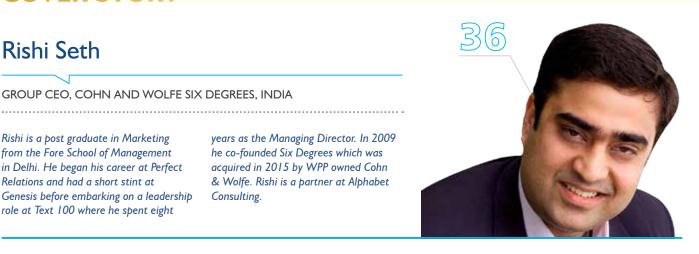
CONTACT: SACHIN KHURANA PH: 9888908706 EMAIL: SACHIN@QRGROUP.IN

# Rishi Seth

GROUP CEO, COHN AND WOLFE SIX DEGREES, INDIA

Rishi is a post graduate in Marketing from the Fore School of Management in Delhi. He began his career at Perfect Relations and had a short stint at Genesis before embarking on a leadership role at Text 100 where he spent eight

years as the Managing Director. In 2009 he co-founded Six Degrees which was acquired in 2015 by WPP owned Cohn & Wolfe. Rishi is a partner at Alphabet Consulting.



# 33(6)

# Zacharia James

GROUP CEO, COHN AND WOLFE SIX DEGREES, INDIA

Biggest challenge about being in the business of communications: Lack of quality talent

Indispensable skills to a CCO in the future: The ability to provide counsel and execute on integrated marketing communications campaigns

Describe the Indian PR scenario in one word: Exciting

My idea of a perfect vacation: Any place with family

Most inspiring personality: Mother

My favourite cuisine: Indian

My exercise regime: Badminton

My work mantra: You'd never know until you try!

# Ishteyaque Amjad

VICE PRESIDENT, PUBLIC AFFAIRS & COMMUNICATION, COCA COLA, INDIA AND SOUTH WEST ASIA

Ishteyaque has had a glorious career first in the Indian Army where he retired from as Captain and later in the corporate world. A graduate from the Aligarh Muslim University, Ishteyaque spent a decade in corporate affairs at HCL

Technologies, Cargill - both in India and Singapore and now is responsible for Corporate Communications, Government Relations, Industry Relations and Sustainability at Coca Cola India and South West Asia.







# "The highest-quality video calling app\*"

- NDTV Gadgets 360

# 'REGIONAL DIGITAL'

new
wave
in
Indian
PR
Industry

What started as a dream amidst the hustle of metro conglomerates 12 years ago, is enabling many to turn their vision towards Regional India. Fuzion PR Pvt. Ltd., a Fuzion group company, is a synonym to Regional PR in India and has created a platform for brands to explore the potential of Tier II and III regions of our diverse nation. With the acquisition of Digital PR firm 'SocialOCD' by Fuzion group, we are geared to initiate and hopefully conquer a new era in the Indian PR Industry that would explore the hidden gravity of digital platforms and people influencing them in Regional India. We call it 'THE ERA OF REGIONAL DIGITAL'.

Regional PR needs no introduction in the communication industry today. The ever growing and continuous demand to expand customer footprint in regional cities by brand says it all. Gone are the days when the word Metro Cities used to be the nucleus of PR planning. The struggle has been real and worth it that makes Regional Media the new cynosure in brand building strategy. But now is the time to go further, mapping the digital horizons in the same geographic interface.

It was imperative to understand that Digital consumption has increased manifold in India and especially in non-metro regions. The usage of all the social platforms ranging from Facebook to Linkedin are not ephemeral in nature but are being highly used for absorption of brand information and making a well-informed-price-sensitive decision. Hence, it is integral for any brand to put out the right and informed content across their platforms, which is well-tailored for their regional audience in a language that is not so alien to them. However, the digital market is still cluttered and SocialOCD offers strategic interface which provides comprehensive solutions to break this stagnancy and provides unique and unparalleled solution/strategy to clients to stand out in the crowd.

With PR industry continuing on its growth trajectory and is expected to grow double digits annually, digital sector will be the key factor for its growth and with SocialOCD coming under the umbrella of Fuzion, we are aiming to bridge the gap in non-metro regions both through traditional PR as well as via digital PR between the client and their target group residing in tier II and tier III cities.

The Fuzion umbrella of companies is all set to become a one-stop-solution for anything and everything a brand aspires to be in Regional India, as we continue to meticulously shape creative strategies that are in line with our client business models. With the trust Industry has bestowed in us, I am sure Fuzion with new divisions but similar set of values, will soon establish a stout, stable and an even wider array of services for our esteemed clients.

















A passion that became obsession to compulsively work towards perfecting social disorders and eventually creating a digital platform to bring a proposition of 'Social like never before'! A strategic interface ingrained in analytics, precision, creativity, science and innovation but everything wrapped in passion, brings to you a digital strategy and execution firm - SocialOCD.



Admist a cluttered ecosystem, where literally nothing can be ignored, specially in the digital space, the only thing that brings your brand messaging on the aisle, is creative presentation. SocialOCD is a platform created to compulsively develop scientifically driven social interface for brands which allows the flow of pioneering content which clasps the interest and creates an indelible impact on consumers in the language and form they are familiar with.





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#### **COVER STORY**



# Neeraj Jha

HEAD, CORPORATE COMMUNICATION, HDFC BANK

Neeraj started as a business journalist after graduating from Ranchi University. After spending close to a decade as a reporter he moved to Reliance Communications in 2004 where he spent two years. Since 2006 he has been the

head of the corporate communications department at HDFC Bank and is responsible for building its reputation working closely with the CEO. Besides English and Hindi, Neeraj speaks Maithili.

# Minari Shah

DIRECTOR, PUBLIC RELATIONS, AMAZON, INDIA

Biggest challenge about being in the business of communications: Managing customised messaging for the converging and fragmenting audiences along with the rising scepticism of mass media and dangers of fake news

Indispensable skills to a CCO in the future: Understanding algorithmic behaviour influences and the everevolving media consumption habits of audiences

Describe the Indian PR scenario in one word: Fast growing and inconsistent

Recommended books: Fooled by Randomness and The Black Swan by Nassim Nicholas Taleb, Disruptive Innovation by Clayton Christensen, AP Style Guide, The Long Tail by Chris Anderson, Liar's Poker by Michael Lewis, The Tipping Point by Michael Gladwell

My favourite cuisine: South Indian & Mediterranean

The turning point of my career: The time I realised that Public Relations was not just a support function for businesses and that it should play a role in all key business decision making, my approach towards the business and my career changed.

My work mantra:

Understand the business and not just Public Relations

My favourite leisure activity: Writing





# Poonam Kaul

VICE PRESIDENT, COMMUNICATIONS, PEPSICO INDIA

Poonam wears her Kashmiri pride on her sleeve. She is an MBA from the University of Jammu and started her career in communications at Mudra. She later spent close to fifteen years collectively, heading communications at Microsoft

and Nokia before she was roped in by PepsiCo India in December 2015 to lead communications. She drives reputation building programmes for a portfolio of over 22 brands.

# Subhayu Mishra

COUNTRY HEAD, CORPORATE AFFAIRS, STANDARD CHARTERED BANK

Biggest challenge about being in the business of communications: Today's complicated business context is challenging. Where on one hand, there's unbridled 'democratisation' of media with increasing voice of informal and social media, on the other we are seeing some sort of an oligarchy with large media houses or even diversified corporate houses acquiring media and aggregating. This calls for different constructs, tones, emphases of narrative and relationships.

Indispensable skills to a CCO in the future: Ability to leverage online communication nuances and social media behaviour from opinion shaping / influencing standpoint; Understanding the role of unconventional stakeholders like the civil society, communities, independent thought leaders & influencers; Data and information mining on a constant basis to engage with stakeholders including, but not limited to, media.

Describe the Indian PR scenario in one word: Adolescent

Recommended movies: Rashomon, Citizen Kane, Frost/Nixon, Thank You for Smoking and Fahrenheit 9/11

Recommended books: How to Win Friends and Influence People by Dale Carnegie, The Hidden Persuaders by Vance Packard, The Medium is the Massage by Marshall McLuhan, Confessions of an Advertising Man by David Ogilvy and Reputation Rules: Strategies for Building your Company's Most Valuable Asset by Daniel Diermeier

I aspire to own: A Beetle

My favourite quote: Growth for the sake of growth is the ideology of the cancer cell – Edward Abbey

Most inspiring personality: Amartya Sen





# Manish Kalghatgi

HEAD, CORPORATE BRAND MANAGEMENT AND COMMUNICATION, LARSEN AND TOUBRO

Biggest challenge about being in the business of communications: Developing a broader range of skills; Crafting messages that break the clutter; Accuracy of messaging; Measuring impact

Indispensable skills to a CCO in the future: Understanding and mastering technology and its impact

The turning point of my career: The decision to shift from Journalism to Communications

My work mantra: I don't take myself too seriously.

My favourite quote: You must be the change that you wish to see in the world. – Mahatma Gandhi

REPUTATION TODAY SEP 2017



### Deepa Dey

HEAD, COMMUNICATIONS & CSR, GLAXOSMITHKLINE CONSUMER

Biggest challenge about being in the business of communications: There is no rule book!

> Indispensable skills to a CCO in the future: Reimagining

> > Describe the Indian PR scenario in one word: Teenager

Recommended book: Improvise by Fred Cook

My family in Public Relations: My husband Nikhil Dey, President (Public Relations & Public Affairs) Genesis Burson-Marsteller

My exercise regime: Yoga and Cardio

My childhood memories that shaped me: The story of Cinderella - It taught me that life is full of changes, some magical even. Enjoy it but always keep your eyes on the clock!

My favourite quote: Be bold and mighty forces will come to your aid. -Basil King

### Amrit Ahuja

MANAGING DIRECTOR, 2020MSL

Biggest challenge about being in the business of communications: It does not get the deserved attention.

Indispensable skills to a CCO in the future: Understanding of the digital medium and reducing dependency on media relations

Describe the Indian PR scenario in one word: Nascent

### Recommended books:

· Crossing the Chasm by Geoffrey Moore

- The Innovators Dilemma by Geoffery Moore
- Inside The Tornado by Geoffery Moore

The turning point of my career: Joining a tech PR firm and working with a Founder who came from an IIT, IIM background

My exercise regime: Yoga

The highest point of my professional life: Being part of PM Modi's Townhall at Facebook HQ in Menlo Park





### Ashwani Singla

FOUNDING MANAGING PARTNER, ASTRUM

Biggest challenge about being in the business of communications: Understanding the shifting mindsets

Understanding the shifting mindsets and preferences and their impact on business

Indispensable skills to a CCO in the future: Ability to leverage data science and cognitive technologies like Artificial Intelligence and Machine Learning to mine deep insights and move from reactive to predictive behaviour

Describe the Indian PR scenario in one word: Developing

Recommended books: The Trusted Advisor by David Maister, Crystalizing Public Opinion by Edward Bernays, Influence by Prof. Robert Caldini, Generations by Strauss & Howe and The Reputation Economy by Michael Fertik

Most inspiring personality: Harold Burson, Founder, Burson-Marsteller and Mark Penn, Founder, The Stagwell Group My exercise regime: Workout and Swimming

My work mantra: Only people crazy enough to think that they can change the world, can do it.

My first owned wheels: A Kawasaki Bajaj I I 0 cc motorcycle

My favourite quote:

Every morning in Africa, a gazelle wakes up knowing that it must outrun the fastest lion or it will be killed.

Every morning a lion wakes up knowing that it must outrun the slowest gazelle or it will starve to death.

It does not matter whether you are a lion or a gazelle, when the Sun comes up, you better start running.

### Ajay Jasra

DIRECTOR, CORPORATE COMMUNICATIONS, INDIGO AIRLINES

Biggest challenge about being in the business of communications: Communicating with people at different levels in a language they understand

Indispensable skills to a CCO in the future: Understanding and working with the ever evolving communication chaos

Describe the Indian PR scenario in one word: Confused

### Recommended books:

- The New Rules of Marketing and PR by David Meerman Scott
- Trust Me, I'm Lying by Ryan Holiday
- The PR Masterclass: How to Develop a Public Relations Strategy that Works! By Alex Singleton
- The Art of Perception: Memoirs of a Life in PR by Robert Leaf

My favourite cuisine: Thai and Indian

My all-time favourite car: Thar jeep

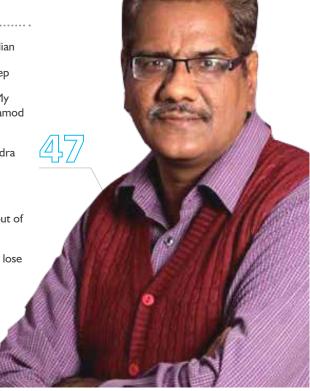
The turning point of my career: My political PR stint with the Late Pramod Mahajan

Most inspiring personality: Narendra Modi

My exercise regime: Gymming

My work mantra: Think and act out of the box!

My favourite quote: Wolves don't lose sleep over the opinions of sheep.





### Yusuf Hatia

MANAGING DIRECTOR, FLEISHMANHILLARD

Biggest challenge about being in the business of communications: Keeping up with the fast-moving and constantly changing nature of the business.

Indispensable skills to a CCO in the future: Deeper understanding of the interconnectedness of the different disciplines and evolved strategic and tactical capabilities

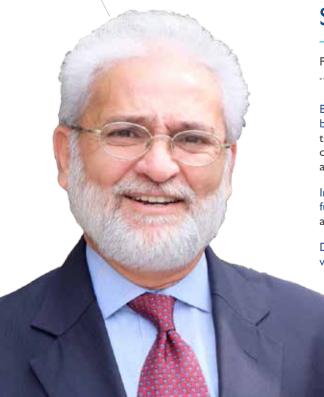
Describe the Indian PR scenario in one word: Dynamic

Recommended movies: Game Change, The Social Network, Spotlight

The turning point of my career: When I decided to move from Journalism to **Public Relations** 



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### Sunil Gautam

FOUNDER & PARTNER, PITCHFORK PARTNERS STRATEGIC CONSULTING

Biggest challenge about being in the business of communications: The tremendous amount of patience and commitment needed – day after day and year after year

Indispensable skills to a CCO in the future: Understanding global trends and geo political scenarios

Describe the Indian PR scenario in one word: Organised chaos

### Recommended books:

- Fall of Advertising and Rise of PR by Al Ries
- The Brothers: The Rise & Rise of Saatchi & Saatchi by Ivan Fallon

My favourite cuisine: Indian

My idea of a perfect vacation: Anywhere with family and grandkids

### Jaideep Shergill

FOUNDING PARTNER, PITCHFORK PARTNERS STRATEGIC CONSULTING

Biggest challenge about being in the business of communications: The continuous hard work

Indispensable skills to a CCO in the future: Understanding digital, business and numbers

Describe the Indian PR scenario in one word: Underrated

My favourite leisure activity: Music, Films and collecting rare books

My favourite quote: He who laughs last, laughs best.





### Shivani Gupta

MANAGING DIRECTOR, SPAG

Biggest challenge about being in the business of communications: Finding committed talent; Integrating creative thinking between traditional and digital PR

Indispensable skills to a CCO in the future: Understanding of digital marketing, Data Analytics and social media

Recommended book: Made to Stick: Why Some Ideas Survive and Others Die by Chip and Dan Heath

My family in Public Relations: Aman Gupta, my husband and partner





### Aman Gupta

MANAGING PARTNER, SPAG

Biggest challenge about being in the business of communications: Integrating data and technology into offerings; Building digital capacities that can compete with advertising and pure play digital firms

Indispensable skills to a CCO in the future: Data Analytics and Data Sciences, Technology langauges – Python, Django and Digital Marketing Sectors that do not work with PR today: Education

Describe the Indian PR scenario in one word: Evolving

### Shalini Singh

HEAD, CORPORATE COMMUNICATIONS, TATA POWER

Shalini has been with Tata Power since 2004. She is a woman Director and a Board Member on Tata Power's subsidiary Tata Power Delhi Distribution which distributes power in North Delhi. She has a Master's degree in Communications & Extension from M.S. University Baroda.





### Heena Kanal

HEAD, CORPORATE COMMUNICATIONS & GLOBAL CENTRE OF EXCELLENCE, BRAND PR & DIGITAL CONTENT, MARICO LIMITED

Biggest challenge about being in the business of communications: Maintaining multiple personalities - of being a thinker and a doer, being a trendsetter but understated, a leader and soldier

Indispensable skills to a CCO in the future: Managing reputation with little

or no direct control

Describe the Indian PR scenario in one word: Chrysalis

My professional mentor: R Narayanan

My work mantra: When in doubt, do the right thing.

### Nandini Chatterjee

EXECUTIVE DIRECTOR & CHIEF COMMUNICATIONS OFFICER, PWC INDIA

### Biggest challenge about being in the business of communications:

Navigating through the new, nuanced, converged eco-system of internal and external communications where almost everything is at real-time. This is challenging and exciting at the same time

Indispensable skills to a CCO in the future: Data analytics along with high emotional quotient, quality, integrity and social consciousness

My work mantras: Surrounding myself with talented people who complement me and each other, so that the team is greater than the sum of its individual team members; Asking myself at the beginning of every year, 'what new thing are you doing this year?' That to my mind is a way to evolve, stay relevant.

My all-time favourite car: Ambassador





### Paresh Chaudhry

CEO, MADISON PR

Biggest challenge about being in the business of communications: Talent with passion and the lack of clarity among clients in understanding the role of public relations

Indispensable skills to a CCO in the future: Understanding consumers and target group behaviours and the impact of social, economical and environmental initiatives

The turning point of my career: My move from Marketing to Corporate Communications

Most inspiring personalities: Amitabh Bachchan and Narendra Modi

How do I give back to the society? By building schools for the underprivileged for the last 25 years

### **Anand Subramanian**

SENIOR DIRECTOR, MARKETING COMMUNICATIONS, OLA

Biggest challenge about being in the business of communications: Increasing complexity of audiences and the need to build relatable narratives for each constituency along with the changing dynamics of media

Indispensable skills to a CCO in the future: Understanding of the Digital/ Social space and the cyclical impact of its consumption, and the ability to

build parallel narratives for diverse stakeholders

Describe the Indian PR scenario in one word: Just starting

My all-time favourite car: An Ola car!

My idea of a perfect vacation: By the beach



### Ophira Bhatia

DIRECTOR, CORPORATE & GOVERNMENT AFFAIRS, INDIA & SOUTHEAST ASIA, MONDELEZ INDIA

Biggest challenge about being in the business of communications: The pace of change in the business and the need for communication professionals to stay ahead of that change

Indispensable skills to a CCO in the future: Greater expertise in dealing with ambiguity and change

Describe the Indian PR scenario in one word: Evolving

My favourite cuisine: Indian Chinese

My favourite quote: When you go through hardships and decide not to surrender, that is strength. – M K Gandhi





### Mahesh Jayaram

DIRECTOR, CORPORATE COMMUNICATIONS, DELL INDIA

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Mahesh is the Director of Corporate Communications at Dell India. A graduate from the University of Mysore, Mahesh has had long stints at reputed technology companies in Bangalore, including GE Medical Systems, IBM and British Telecom among others.

### Vipin Nair

GLOBAL HEAD, COMMUNICATIONS, WIPRO

Biggest challenge about being in the business of communications: Delivering messages in an open, transparent yet credible manner

Indispensable skills to a CCO in the future: Adaptability, deeper expertise of social media and crisis communication on multiple platforms

Recommended movies: All the President's Men, Wag the Dog, The

Queen, Spotlight, Thank You for smoking

My favourite cuisine: Indian & Japanese

Most inspiring personality: Mahatma Gandhi

My exercise regime: Jogging and badminton





### Sujit Ganguli

HEAD, BRAND AND CORPORATE COMMUNICATIONS, ICICI BANK

Sujit has been with ICICI Group for over a decade, including a stint as head of marketing at ICICI Prudential Life Insurance. He is a graduate from Fergusson College and a post graduate from IIM Bangalore. He oversees brand and corporate communications at ICICI Bank.

### Shravani Dang

VICE PRESIDENT & GLOBAL GROUP HEAD, CORPORATE COMMUNICATIONS, THE AVANTHA GROUP

Biggest challenge about being in the business of communications: Talent – Finding, recruiting and retaining good talent

Indispensable skills to a CCO in the future: Complex problem solving, critical thinking, decision making and earning the confidence of the C Suite

Describe the Indian PR scenario in one word: Maturing

My exercise regime: Walk, swim and

My work mantra: Get the work done!





### Nandini Goswami

DIRECTOR & HEAD, PUBLIC AFFAIRS, ABBOT HEALTHCARE

Biggest challenge about being in the business of communications: Measuring success

Indispensable skills to a CCO in the future: A deep understanding of the business or industry being supported along with anticipating changes in the media spaces

Describe the Indian PR scenario in one word: Pulsating

My favourite cuisine: Assamese

My exercise regime: Walk

Something about my family: Mother: Retired journalist - Was the first lady reporter for the North East; Sister: Director, SSMC, Bangalore

### Vandana Shenoy

CORPORATE COMMUNICATIONS DIRECTOR, ORACLE INDIA

Vandana began her career with stints at Linopinion, Ogilvy Public Relations and IBM India. With over twenty years of experience, she has been with Oracle for over a decade. She is a graduate from St. Xaviers College, Mumbai.





### Nitin Thakur

DIRECTOR, BRAND & COMMUNICATIONS, MAX GROUP

Biggest challenge about being in the business of communications: The unpredictability of where, when and how fast would your organisations' next reputational challenge can come from

Indispensable skills to a CCO in the future: Technological advancement, interpretation of big data, usage of latest listening tools and such

Describe the Indian PR scenario in one word: Geared for launch

My idea of a perfect vacation: Unspoiled nature

My first owned wheels: Hero Honda Sleek

My favourite quote: Life is what happens to you every day.

### Nandita Lakshmanan

FOUNDER & CHAIRPERSON, THE PRACTICE

Biggest challenge about being in the business of communications: Being seen as credible and reliable in today's complex, volatile and dynamic market

Describe the Indian PR scenario in one word: Underleveraged

Indispensable skills to a CCO in the future: Complete understanding of the stakeholders and their relation to the business along with deep acumen of the business environment from

an economic, political and social perspective

Recommended movies: Peepli Live, Spotlight, Wag the Dog, Frost & Nixon and Erin Brockovich

My favourite quote: The softest pillow is a clear conscience.

The turning point of my career: My move to Bangalore in 1995 to set up the first regional office for Genesis, I was all of 25 years then





### Atul Ahluwalia

FOUNDING PARTNER, FIRST PARTNERS

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Biggest challenge about being in the business of communications: Managing several different variables at any given point of time like media, employees, investors, government, business partners and consumers to name a few

Indispensable skills to a CCO in the future: Deep knowledge of business management aspects along with linking communication efforts to business results

Describe the Indian PR scenario in one word: Emerging

The turning point of my career: My move from Advertising to Public Relations

The highest point of my professional life: Co-founding First Partners in 2016

My work mantra: Be innovative, be creative but also be result-oriented!

### Dilip Yadav

FOUNDING PARTNER, FIRST PARTNERS

Biggest challenge about being in the business of communications: Operating in a hyper real-time environment and balancing between several stakeholders

Indispensable skills to a CCO in the future: The best of technology skills, human skills and communication skills

Describe the Indian PR scenario in one word: Bollywood (with its flop/ blockbuster campaigns, rising stars and unsung heroes and the action and

### Recommended books:

• The Art of Thinking Clearly by Rolf Dobelli

- Fierce Conversations: Achieving Success at Work and in Life One Conversation at a Time by Susan
- Platform: Get Noticed in a Noisy World by Michael Hyatt
- The Tipping Point: How Little Things Can Make a Big Difference by Malcolm Gladwell
- Multimedia Storytelling for Digital Communicators in a Multiplatform World by Seth Gitner

My favourite quote: Thinking should become your capital asset, no matter whatever ups and downs you come across in your life." - A.P.J Abdul Kalam





### P K Khurana

FOUNDER & CMD, QUIK RELATIONS

Biggest challenge about being in the business of communications: Driving the change rather than just being a part of it

Indispensable skills to a CCO in the future: Being able to drive business and not just communications

Describe the Indian PR scenario in one word: Flourishing

The turning point of my career: Becoming an entrepreneur

My work mantra: Find a solution or let the solution find you.

My favourite quote: Stop wishing. Start doing!

### Radha Roy

COUNTRY HEAD, RUDER FINN, INDIA

Biggest challenge about being in the business of communications: Staying relevant, well-informed and ahead of the times

Indispensable skills to a CCO in the future: Not just understanding but expertise of the new media

Describe the Indian PR scenario in one word: Dynamic

Recommended movies/books: Mad

men, Our Brand is Crisis, Jerry Maguire, Pre-Suasion by Robert Cialdini and Never Split the Difference by Chris Voss

The turning point of my career: My media advocacy work at CRY

My exercise regime: Meditation and Beer Yoga

My favourite quote: Show me the light.





### Girish Huria

HEAD OF COMMUNICATIONS, EBAY INDIA

Biggest challenge about being in the business of communications: Evolving to a level where businesses start looking at the function as a tool to drive business and meet corporate objectives, earning a seat at the table

Indispensable skills to a CCO in the future: Understanding of data analytics, consumer behaviour and new-age digital tools

Describe the Indian PR scenario in one word: Half-done

My idea of a perfect vacation: Switch-off and/or Silent-mode

My family in Public Relations: My wife, Hina Huria, Independent Public Relations Consultant

I aspire to own: A Mercedes

My exercise regime: Running

My favourite quote: There is only one life... live it!

## 7

### Harshendra Verdhan

HEAD, PUBLIC RELATIONS & COMMUNICATIONS, IFFCO

Biggest challenge about being in the business of communications: The rapidly changing business environment along with unpredictable issues cropping up everyday

Indispensable skills to a CCO in the future: Technological skills along with understanding of local markets and

consumers

Recommended books: Corporate Chanakya by Radhakrishnan Pillai and Raag Darbari by Shrilaal Shukla

My work mantra: Politeness, Kindness and Patience

### Gaurav Sinha

HEAD, MARKETING & PUBLIC RELATIONS, AUDI INDIA

Biggest challenge about being in the business of communications: Arriving at the right mix of technology usage

Indispensable skills to a CCO in the future: Understanding data and communicating it to the stakeholders, policy makers and media Describe the Indian PR scenario in one word: Developing

My favourite cuisine: Mughlai and Indian-Chinese

My work mantra: Today, try to be better than you were yesterday



# 75

### Shailesh Goyal

FOUNDER & DIRECTOR, SIMULATIONS PUBLIC AFFAIRS MANAGEMENT SERVICES

Biggest challenge about being in the business of communications: Educating the client about the intangible value of communications

Indispensable skills to a CCO in the future: Sharp listening skills, power to deduce analytically and ability to deliver in multiple mediums

Describe the Indian PR scenario in one word: Chaotic

Recommended books: The Reputation Economy by David C Thompson and

Michael Fertik, TED talks by Chris Anderson, The Crisis Book by Rick Hughes, Andrew Kinder, Cary Cooper, 18 immutable laws for Corporate Reputation by Ronald Alsop and Propaganda by Edward Bernays

My exercise regime: Aerial Yoga

My favourite quote: It is better to be honourable than be honoured – Shiv Khera

### Suresh Rangarajan

HEAD, CORPORATE COMMUNICATIONS, TATA MOTORS

Suresh is an engineer-MBA from Pune University and currently is enjoying his dream job at Tata Motors. He started in PR consulting at Clea PR and then spent several years at Vaishnavi Corporate Communications before moving to Vodafone.



### Pradeep Rajasekharan

DIRECTOR, CORPORATE COMMUNICATIONS, INDIA, MIDDLE EAST, AFRICA AND CEE. FRANKLIN TEMPLETON INVESTMENTS

Pradeep is an alumnus of XIC. He began his career at Linopinion and later moved to Hanmer & Partners which then became MSLGROUP. He spent two years at the London and Dubai offices of Brunswick. He currently oversees communications for Franklin Templeton in multiple countries.





### Rakhee Lalvani

VICE PRESIDENT, PUBLIC RELATIONS & CORPORATE COMMUNICATIONS, TAJ HOTELS PALACES RESORTS SAFARIS

Biggest challenge about being in the business of communications: Ensuring competencies and capabilities to effectively handle and sustain the reputation of the organisation online along with churning out good content really rapidly to keep up with the 24/7 news cycle

Indispensable skills to a CCO in the future: Listening, which effectively means observing and learning from your audiences

My professional mentors: Camellia

Panjabi and Dr Mukund Rajan

My idea of a perfect vacation: At a beautiful beach, reading a book

My favourite leisure activity: DJ'ing

My exercise regime: Walk, run and yoga

My favourite quote: Obstacles don't have to stop you. If you run into a wall, don't turn around and give up. Figure out how to climb it, go through it, or work around it. - Michael Jordan

### Varghese Thomas

VICE PRESIDENT & GLOBAL HEAD, COMMUNICATIONS, TVS MOTOR COMPANY

Varghese began his career twenty years ago with stints at Corporate Voice and Genesis before moving to Intel, Cisco and Blackberry. He is the global head of communications for TVS Motor Company. He played soccer for his university.





### Sudeep Bhalla

SENIOR VICE PRESIDENT, CORPORATE COMMUNICATION & SUSTAINABILITY, VODAFONE INDIA

Biggest challenge about being in the business of communications:

Maintaining corporate reputation in an era of post truths, alternate facts and irresponsible use of social media

Indispensable skills to a CCO in the future: Holistic business acumen and data analytics

Describe the Indian PR scenario in one word: Energetic

Recommended books: Trust Me, I'm Lying: Confessions of a Media Manipulator by Ryan Holiday and The New Rules of Marketing and PR by David Meerman Scott

The turning point of my career:

Entering the communications business after stints in sales, consulting and business development

My work mantra: Murphy's Law – If anything can go wrong, it will



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### Yashmeen Barua

CHIEF MANAGER, PUBLIC RELATIONS & CORPORATE COMMUNICATIONS, TIMES INTERNET

Yashmeen drives external communications for the Times Internet. Her remit includes managing corporate communication strategy for online ventures such as news sites, communities, e-commerce, and leisure portals among others.

### Lorraine Martin

GROUP COMMUNICATIONS OFFICER, THE OGILVY GROUP, OGILVY & MATHER INDIA

Biggest challenge about being in the business of communications: Relationships, Speed and Trust

Indispensable skills to a CCO in the future: Crisis management

Describe the Indian PR scenario in one word: Evolving

My favourite cuisine: Thai

My idea of a perfect vacation: In the mountains with the people I love

My work mantra: Change is an easy panacea. It takes character to stay in one place and be happy there.

My favourite quote: If you are losing your leisure, look out! You could be losing your soul.



# 83

### Amit Narayan

NATIONAL REPUTATION LEAD, EXECUTIVE VICE PRESIDENT, EDELMAN INDIA

Biggest challenge about being in the business of communications: Measuring and analysing business impact and leveraging data into insights

Indispensable skills to a CCO in the future: Understanding and defining an organisation's social impact

Recommended movies/books: Cloud Atlas by David Mitchell, The Wild Sheep Chase by Haruki Murakami, The Forty Rules of Love by Elif Shafak, Shawshank Redemption and Anand Describe the Indian PR scenario in one word: Interesting

My idea of a perfect vacation: Japan

My family in Public Relations: My wife, Bishnupriya Narayan

My favourite quote: You can't plough a field simply by turning it over in your mind.

### Dimple Kapur

HEAD, CORPORATE COMMUNICATIONS, PIRAMAL GROUP

Dimple spent close to fourteen years in various consulting firms before moving to the corporate world. She heads corporate

communications for the Piramal Group. She has been a state-level basketball player.



## 85

### Harjiv Singh

FOUNDER AND CEO, GUTENBERG

Biggest challenge about being in the business of communications: Understanding the combination of traditional, digital, social media landscapes coupled with the fragmentation of audiences

Indispensable skills to a CCO in the future: Ability to navigate the evolution of marketing communications as technology and marketing converge

Describe the Indian PR scenario in one word: Growing

Recommended books: The Power of Myth by Joseph Campbell, Thinking Fast & Slow by Daniel Kahneman and Ogilvy on Advertising

I aspire to own: A 1950 MG T-Type

My work mantra: You don't make mistakes, mistakes make you.

My favourite quote: There is nothing to fear but fear itself - Franklin D Roosevelt

### Latika Taneja

HEAD, CORPORATE COMMUNICATIONS, SOUTH ASIA, MASTERCARD

Biggest challenge about being in the business of communications: Combining strategy with creativity in a way that it differentiates you and resonates with your audiences

Indispensable skills to a CCO in the future: Being prepared for communications and storytelling in a way that is bendable, flexible and fit for every device

Describe the Indian PR scenario in one word: Share-ability

Recommended movies: The Pursuit of Happyness and Pulp Fiction

My idea of a perfect vacation: Adventure and relaxation

My family in Public Relations: My husband Shamik Nandi (Head, Marketing & Communications, Daikin Airconditioning)

The turning point of my career: Demonetisation – It triggered an alltime high about digital payments

My favourite quote: Live and let live!





### Arun Arora

CHIEF COMMUNICATIONS OFFICER, CAIRN INDIA

Biggest challenge about being in the business of communications: Building and sustaining the credibility of the profession along with managing expectations

Indispensable skills to a CCO in the future: Being fully cued with all digital platforms and social media

Describe the Indian PR scenario in one word: Evolving

Recommended books: The Tipping Point by Malcolm Gladwell, It's not the big that eat the small by Jason Jennings, Reputation rules by Daniel Diermeier, Spin by Michael Sitrick and For immediate release by Ronn Torossian

My work mantra: Be righteous, persistent and keep learning

My favourite quote: Success spoils the joy of the game.

# 88

### Dhrubajyoti Gayan

MANAGING DIRECTOR, CANDOUR COMMUNICATIONS

Biggest challenge about being in the business of communications: Staying on top of business environment which is as dynamic as this

Indispensable skills to a CCO in the future: Deeper understanding of the overall business, audiences and mediums along with interacting with everyone at a completely different level

l aspire to own: A 1967 Ford Mustang GT 500

The turning point of my career: In 2001, with five years of account management experience, I joined TBWA PR as a branch head. In a year's time my predecessor left and I was left heading a consultancy with seven offices nationwide. I survived!

My favourite quote: Common sense is not so common. - Voltaire

### Xavier Prabhu

FOUNDER & MANAGING DIRECTOR PRHUB

Biggest challenge about being in the business of communications: Finely balancing the businessman hat with the deftness of a diplomat in handling client scenarios and issues, being accessible and informal with your employees along with understanding that in this business you don't control target audience, media, clients or even influencers and still need to deliver superior results

Indispensable skills to a CCO in the future: Analytical skills, familiarity with technology/tools, deeper

understanding of consumers, ability to showcase direct and real value to business versus visibility and a deeper understanding of content marketing and it's various hues

Describe the Indian PR scenario in one word: Dynamic

The turning point of my career: Becoming an entrepreneur

My work mantra: Never give up





### Vineet Handa

CEO & FOUNDER, KAIZZEN PR SERVICES

Biggest challenge about being in the business of communications: Handling stakeholders who think that they know it all

Indispensable skills to a CCO in the future: Better interpersonal skills along with greater understanding of digital platforms and technology

Describe the Indian PR scenario in one word: Emerging

Recommended books: The New Rules of Marketing & PR by David Meerman Scott, The Fall of Advertising and Rise of PR by Al and Laura Ries, Crisis Communications by Steven Fink and Public Relations Writing and Media Techniques by Dennis Wilcox & Bryan Reber

My exercise regime: Walk and Yoga

My work mantra: Lead from the front



### Ravi Shankar

### CO-FOUNDER & CEO, AIM HIGH CONSULTING

Biggest challenge about being in the business of communications: Finding the right set of talent to suit our requirement

Indispensable skills to a CCO in the future: Being more data aware and digital responsive

Describe the Indian PR scenario in one word: Frenzied

My best friend in the business: Gopinath G

My favourite leisure activity: Writing

My favourite quote: Live as if you were to die tomorrow. Learn as if you were to live forever." Mahatma Gandhi

My exercise regime: I used to exercise, but I'm fine now!

### Gopinath G

### CO-FOUNDER & COO, AIM HIGH CONSULTING

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Biggest challenge about being in the business of communications: Mediocrity of talent

Indispensable skills to a CCO in the future: Ability to be a Chief Business Officer, at no notice

Recommended movies: Frost/Nixon, Spotlight, Nightcrawler, Zero to One and Delivering Happiness The turning point of my career: The transition from being an employee to being entrepreneur

My best friend in the business: Ravi Shankar

My work mantra: Hard work can be a substitute for anything





### **Udit Pathak**

### FOUNDER & DIRECTOR, MEDIA MANTRA

Biggest challenge about being in the business of communications: Ensuring desired return on investment

Indispensable skills to a CCO in the future: Planning and implementing business plans and strategies, open to continuous learning

Describe the Indian PR scenario in one word: Promising

My family in Public Relations: My wife, Pooja Pathak

My favourite quote: Think big, think fast, think ahead. Ideas are no one's monopoly. – Dhirubhai Ambani

### Madhavi Jha

### DIRECTOR, CORPORATE COMMUNICATIONS, HONEYWELL INDIA

Madhavi is the Director of Corporate Communications at Honeywell India, and Director at Honeywell Hometown Solutions India Foundation. She was instrumental in setting up the function at this corporation. She has had a four-year stint with HCL and prior to that she was with the CII.





### Radhika Shapoorjee

VICE PRESIDENT, COMMUNICATIONS, HIKE

Biggest challenge about being in the business of communications: Finding the right purpose of all communication

Indispensable skills to a CCO in the future: Understanding data and recognising trends along with having an eye for real issues that can impact businesses and their reputation

Describe the Indian PR scenario in one word: Fragmented

My favourite cuisine: Chinese

The turning point of my career: My shift from Advertising to Public Relations

How do I give back to the society? I am a mentor to young women entrepreneurs and I have helped many start ups in their business and communication; I have worked with NGO's in education and cancer to create their narrative and communication strategy.

### Praveen Rikhy

CHIEF CONSULTANT, MELCOLE

Biggest challenge about being in the business of communications: Constantly dealing with new subjects, new businesses and new challenges

Indispensable skills to a CCO in the future: Communicating with different audiences in a medium of their choice

Describe the Indian PR scenario in one word: Crowded

My idea of a perfect vacation: In the mountains, with family

My professional mentor: M L Kaul





### Kapil Rampal

**FOUNDER & CEO, CREATIVE CREST** 

Biggest challenge about being in the business of communications: Staying positive and managing expectations

Indispensable skills to a CCO in the future: Performing flawlessly under pressure internal, external or personal, thorough analytical skills and understanding of business and non-communication subjects

Describe the Indian PR scenario in one word: Turbulent

Recommended books: Connected or Disconnected – the art of communicating in the connected world by Micke Darmell, The Governance of China by Xi Jinping, The Maverick by Luke Johnson, Lead between the lines by Sjoerd de Waal and Communication: Principles & Practices by Dr. J. Jethwaney

I aspire to own: A Toyota Celica GT-Four

### Nazeeb Arif

**EXECUTIVE VICE PRESIDENT, ITC** 

Nazeeb did a stint of over fourteen years with the Indian Chamber of Commerce as Secretary General and CEO. He has been with ITC since 2006 and spearheads communications for the conglomerate.



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### Ruby Sinha

### MANAGING DIRECTOR, KOMMUNE BRAND COMMUNICATIONS

Biggest challenge about being in the business of communications: Managing the multiple channels of communication effectively and creating the right content mix and messaging for traditional and new media channels

Indispensable skills to a CCO in the future: Cultivating a strong integrated communications approach with knowledge of marketing, events and social media

Describe the Indian PR scenario in one word: Evolving

My work mantra: Investing time and effort in hiring the right people, delegating responsibilities to team members but believing that the buck stops with me.

My favourite quote: You've got to think about big things while you're doing small things, so that all the small things go in the right direction. - Alvin Toffler

### Rajat Mukarji

CHIEF CORPORATE AFFAIRS OFFICER, IDEA CELLULAR

Rajat serves Idea Cellular as the Chief Corporate Affairs Officer and has been with the group from the Birla AT&T days. He is a History Honours graduate from St Stephens College and had early stints in sales and marketing in the far and middle-east.





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18	Dhrubajyoti Gayan	Candour Communications
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35	Latika Taneja	Mastercard
36	Lorraine Martin	Ogilvy
37	Madan Bahal	Adfactors
38	Madhavi Jha	Honeywell
39	Mahesh Jayaram	Dell
40	Manish Kalghatgi	L&T
41	Manisha Choudhary	Value 360
42	Meenu Handa	Google India
43	Minari Shah	Amazon India
44	N S Rajan	Ketchum Sampark
45	Nandini Chatterjee	PwC
46	Nandini Goswami	Abbott
47	Nandita Lakshmanan	The PRactice
48	Nazeeb Arif	ITC
49	Neeraj Jha	HDFC Bank

Sr No.	Name	Organisation
51	Nikhil Khanna	Avian Media
52	Nitin Mantri	Avian Media
53	Nitin Thakur	Max India
54	Ophira Bhatia	Mondelez
55	Paresh Chaudhry	Madison
56	Paroma Roychowdhury	Softbank
57	PK Khurana	Quik Relations
58	Poonam Kaul	PepsiCo India
59	Prabhat Choudhary	Spice PR
60	Pradeep Rajsekharan	Franklin Templeton
61	Praveen Rikhy	Melcole
62	Prema Sagar	Genesis BM
63	Rachana Panda	GE GE
64	Radha Roy	Ruder Finn India
65	Radhika Shapoorjee	Hike
66	Rajat Mukarji	Idea
67	Rajesh Chaturvedi	Adfactors
68	Rakesh Thukral	Edelman India
69	Rakhee Lalvani	Taj Hotels
70	Ravi Shankar	•
71	Raza Khan	Aim High Consulting  Bharti
72	Rishi Seth	
73	Ruby Sinha	Cohn & Wolfe Six Degrees Kommune
74	-	Biocon
75	Seema Ahuja	
76	Senjam Rajsekhar Shailesh Goyal	Flipkart Simulations
77	,	Tata Power
78	Shalini Singh Shivani Gupta	SPAG Asia
79	Shravani Dang	Avantha
80	Sonia Dhawan	Paytm
81	Sonia Huria	Viacom 18
82	Subhayu Mishra	Standard Chartered
83	Sudeep Bhalla	Vodafone
84	Sujit Ganguli	ICICI Bank
85	Sujit Patil	Leading Conglomerate
86	Sunayna Malik	Text 100
87	Sunil Gautam	Pitchfork Partners
88	Suresh Rangarajan	Tata Motors
89	Udit Pathak	Media Mantra
90	Valerie Pinto	Weber Shandwick
91	Vandana Shenoy	Oracle
92	Varsha Chainani	Mahindra
93	Vasudha Jha	Reliance Jio
94	Vineet Handa	Kaizzen Communications
95	Vipin Nair	Wipro
96	Vivek Suchanti	Concept
97	Xavier Prabhu	PR Hub
98	Yashmeen Barua	Times Internet
99	Yusuf Hatia	FleishmanHillard
100	Zach Thomas	Cohn & Wolfe Six Degrees
100	Lacii i iiOillas	Colli & Wolle Six Degrees

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Aims at encouraging campaign planning and nurturing leaders of tomorrow









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### The Young Pride Challenge

**EXCLUSIVELY FOR YOUNG PROFESSIONALS** IN PR CONSULTING FIRMS

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### **THE FULCRUM AWARDS 2017**

### **SHORTLIST**

### Technique Category

Awards Category	Campaign Title	Entrant Name	Partner Organisation
	#TeaForTrump	ARM Digital	Tea-a-Me Teas
C1	#Tearof Trump  'It Starts With You' A culture change programme	Akivi Digital Avian Media	Anheuser-Busch InBev (AB InBev)
C1.	Putting Canola Oil in Every Indian Kitchen	Edelman India	Canola Council of Canada
Best Use Of Content	'It Starts With You' A culture change programme	Avian Media	Anheuser-Busch InBev (AB InBev)
Content	Building Bitcoin - "Bit-by-Bit"	Value 360 Communications	Unocoin
	Saffola Masala Oats BreakUpWithJunk	20:20 MSL	Marico
C2.	UnHungry India - A Beginning	Adfactors PR	Godrej Appliances
Best Use Of	Bringing Back the charm of flying	Avian Media	Vistara
Creativity &	#CrossTheLine	Genesis Burson-Marsteller	Star Sports
Innovation	Hunting down Fraudsters with Experian HUNTERTM	Weber Shandwick	Experian India
- 21	Saffolalife #SmallStepsToHealthyHeart	20:20 MSL	Marico
63	Love Digital in the times of Demonetisation	Adfactors PR	ICICI Bank
C3.	#Daywithasaathi	Cohn & Wolfe Six Degrees	Google India
Best Use Of Event	Lakme Fashion Week Winter Festive 2016	Edelman India	Unilever
	Big Billion Days 2016	Flipkart	
	#TeaforTrump	ARM Digital	Tea-a-Me Teas
CA	Khul Ke Jiyo Ghar Ke Baahar!	Godrej	Godrej
C4.	Flipkart Seller Community Conceptualisation and Build	MSLGROUP India	Flipkart
Best Use Of Digital	Paytm Blog	Paytm	
	Get Angry!	Viacom18 Media	
CF	Elephants can fly	Adfactors PR	Government of Jharkhand
C5.	Back To Work with Medela	Genesis Burson Marsteller	Medela India
Best Use Of Integrated	Change is Here	MSLGROUP India	Saifee Burhani Upliftment Trust
Communications	SAP enables India Inc. become GST-ready	SAP India	
	PaytmKaro Changing the way India makes payments	Value 360 Communications	Paytm
""	Elephants can fly	Adfactors PR	Government of Jharkhand
C6.	Breaking Barriers to Open Skies	Avian Media	Vistara
Best Use Of	Blazing a New Trail in Tobacco Control: The DDC Model	MD Niche Media Consultants	Campaign For Tobacco Free Kids
Public Affairs	Sankalp India's Journey Towards a Healthier Future	S.P.A.G.	Partnership To Fight Chronic Diseases
	Safety Sensitization Campaign with Employees Customers & Community	The TATA Power Company	
CT	State Bank of India : Braving the tsunami of demonetization	Adfactors PR	State Bank of India
<b>C7.</b> Best Management			
of Crisis	Saving Cloud Telephony	Value 360 Communications	Knowlarity
0.01.0.0	Learn VPO, Live VPO, Love VPO	Avian Media	Anheuser-Busch InBev (AB InBev)
CO	Reignite Flipkart	Flipkart	Afficaser Baser Hibev (Ab Hibev)
Co.	Studio 34 - What's the buzz?	Flipkart	
Best Use Of Internal Communications	With You Non-Stop	TATA Power Delhi Distribution	
Communications	DONT GO RED - Maintaining Integrity at Viacom18	Viacom18 Media	
	Baby Dove - Trust Your Way	Edelman India	Hindustan Unilever
C9.	#MakeMusicSocial	Genesis Burson Marsteller	Logitech Electronic India
Best New	Launch of Goodknight Fabric Roll On	Godrej	
Product Launch	Different Creates Better	Text100	Lenovo India
10 a 1	Rooting for Rooter	Value 360 Communications	Rooter
	Know Your Banking Rights	Adfactors PR	The Banking Codes and Standards
C10.			Board of India (BCSBI)
Best Use Of	Elephants can fly	Adfactors PR	Government of Jharkhand
Media Relations	Dream BIG with Ola	Adfactors PR	OLA
Micula Relations	Vivo Himalayan Escapade	Perfect Relations -Accord PR	Vivo Mobiles
	Bringing half a billion Indians To Mainstream Economy	Value 360 Communications	Paytm
	Because educating a girl will change the society	Adfactors PR	Godrej & Boyce
C11.	EMBED (Elimination of Mosquito Borne Endemic Diseases)	Godrej	Godrej Consumer Products
Best CSR Campaign	Sparkling Eyes Program - Titan Eyeplus Chakachak Mumbai - Aao Zindagi Chamkayein	Rediffusion -Edelman Viacom18 Media	Titan
	YES! I am the CHANGE	Yes Foundation	

### Special Awards

Awards Category	Participant Name
E1. In House Team of the year MID-SIZE	Infosys  Motilal Oswal Financial Services  Oracle India  OYO  Paytm
In House Team of the year  LARGE	Flipkart Ford India Godrej Industries Tesco Bengaluru Viacom18
E3. PR consultancy of the year EMERGING	ldeosphere Consulting Kaizzen Communications Media Mantra Wordswork
E4. PR consultancy of the year MID SIZE	Fuzion PR S.P.A.G.
E5. PR consultancy of the year LARGE	Avian Media  Value 360 Communications
<b>E6.</b> PR consultancy of the year GIANT	Adfactors PR Edelman India Genesis Burson-Marsteller MSLGROUP India

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PRAXIS 2017 will have four global CEOs, six keynotes, six panels and six special sessions. We are indeed celebrating the coming of age of Public Relations in India.

- Amith Prabhu



Another PRAXIS is upon us. Every year hundreds of professionals come together to share stories, create memories and take back an experience that several have come to make a habit of. This year is no different. What started as a tiny idea on Twitter in 2012 has grown to become a large movement in five years. The sixth edition of PRAXIS has beaten all records. We have four global CEOs who have flown all the way from different cities just to share and inspire at #PRAXIS6. We have six keynotes, six panels and six special sessions. We are indeed celebrating the sixth edition.

Well, I will use this opportunity to remind delegates and readers about six unique features about PRAXIS, which very few events have tried and tested.

- 01. We are possibly the only event of its kind in the world which does not repeat speakers. We also go to the extent of refusing sponsorships from consulting firms if they come with caveats of an assured speaking opportunity. We generally prefer to invite Indian speakers who have been to a previous PRAXIS and most speakers register to attend.
- 02. We do not repeat the host city or the entertainment. In a country with few venue options and few good bands that cater to various age groups, this is a challenge. But, we are able to curate this and hope to continue this tradition. Our co-chairs every year are young professionals who get just one chance to do the honours so that more professionals get an opportunity.
- 03. We do not sell segments. Every sponsor is equal. The only variation is the placement of the logo and the number of passes based on the investment they make. So, you will never see a lanyard sponsor or a lunch sponsor or a kit sponsor. We do not reserve tables for sponsors or offer any preferential treatment. An ordinary delegate booking well in advance can stay in the same hotel as a delegate from a partner company.
- 04. We ensure diversity and inclusion. All partners do not get a speaking opportunity at every edition and all speakers do not necessarily come from partner companies. They are dealt with independently of each other with fairness and transparency. We make sure every session has men and women. Sometimes only women, but never only men. We are against 'manels'.
- Our registration fee may seem high but it is value for money. We charge exactly what the hotel charges us for all meals and beverages. However, we open ticket sales more than 11 months in advance and offer deep discounts to let those who plan in advance, save big. So, for next year, we have already opened registrations at 60% discount until Diwali and then the discount keeps reducing.
- 06. Lastly, PRAXIS is definitely about the content. But we have realised that 90% come to achieve a sense of belonging. To meet old friends and make new connections. To celebrate the pride one has in the chosen profession. There are few of you who have been to every edition and we salute you. There are some partners who are sincerely committed to this cause and are ever so generous to whom we are grateful.

If you are at Fairmont in Jaipur, we hope you enjoy this labour of love. If you are not make sure you sign up for next year. The dates are September 28th and 29th in 2018 and we will go back south of the Vindhyas. For any comments or feedback, you can reach out to me on Twitter at @amithpr.

### THE REPUTATION TODAY TEAM



### **ROSHAN ALEXANDER**

**Business Head** 

Roshan is an education entrepreneur, a youth mentor and co-founder at February Networks. He was the founding national president of a youth organisation and has travelled across India and the world widely during his time as an office bearer. He has conceptualised and organised several events of varying magnitudes. He is the Chief Operating Officer at The PRomise Foundation, where he drives operations for platforms such as Manifest, Knowledge Factory and Fulcrum Awards. He is the publisher of Reputation Today and oversees the administration of PRAXIS - the world's largest communications conference. A graduate from the Punjab University, Roshan hails from Bathinda and currently shuttles between his home town and Gurgaon.



**SHREE LAHIRI** 

Senior Editor

Shree is the Senior Editor at Reputation Today and hopes to move from one focus area to another in the editions that will be released over the years. Having worked in Corporate Communications teams, she has experience of advertising, public relations, investor and employee communications, after which she moved to journalism. She enjoys writing and believes the power of the pen is indeed mighty. Covering the entertainment beat and the media business, she has been involved in a wide range of activities that have thrown open storytelling opportunities. She has lived and worked across India including cities like Kolkata, Pune and Delhi.



### **ANUBHUTI MATHUR**

Content Director

Anubhuti is a trained editor with over ten years of diverse experience in instructional designing and newspaper and TV news editing. She has worked at companies such as IBM, Aptara and Independent News Service. She has lived across diverse Indian cities including Jaipur and Jalandar. At The PRomise Foundation she oversees all things content. She ensures the running of the Reputation Today portal and quarterly magazine and has been involved at events such as PRAXIS, Manifest, the Reputation Today Conclaves and the Super Night. She holds an Economics degree from Fergusson College and is a post graduate in Mass Communications from Symbiosis Institute of Mass Communication. She hails from Pune and currently lives in Gurgaon.

### PRACIS 2017

### PRADCIS 2017

## THE END OF SIGHT IS THE BEGINNING OF INSIGHT

### Let's look beyond the obvious in employee communications and engagement.

Most probably, we are witnessing and experiencing the most intense transition in the history of human beings, society and businesses. Until everything - from business thinking to implementation – is performed by Al or robots, we only have people (read human beings) to build and grow the businesses.

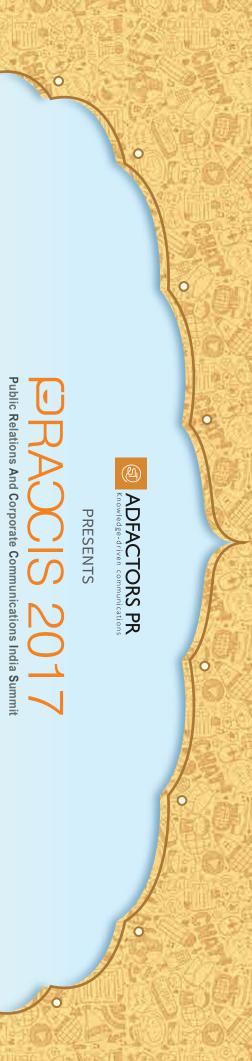
AND PEOPLE CHANGE WITH THE 'CHANGE' AROUND THEM.

Let the organisational communication also keep pace with the transition!

CELEBRATING















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